

FIG. 1A

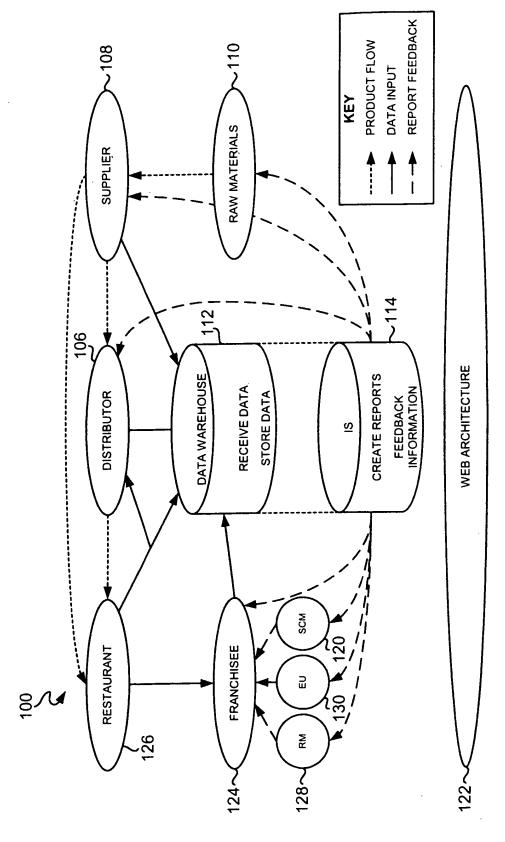


FIG. 1B

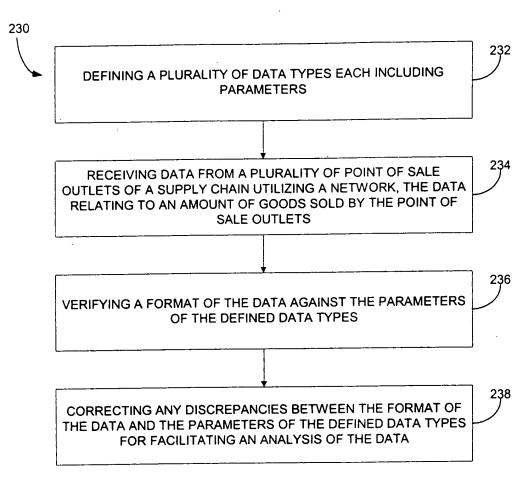


FIG. 2

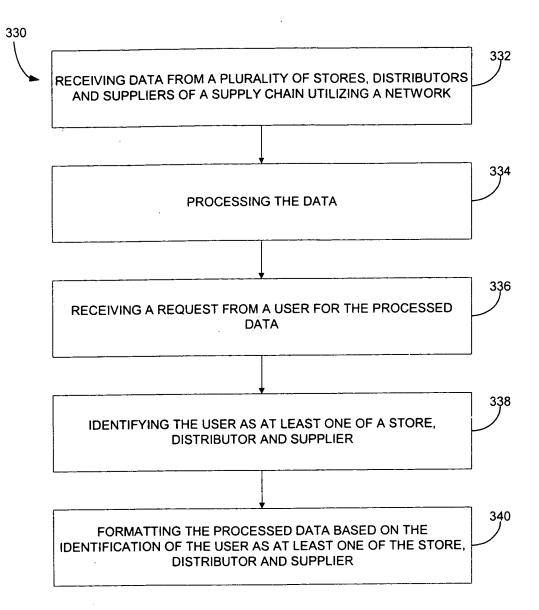


FIG. 3

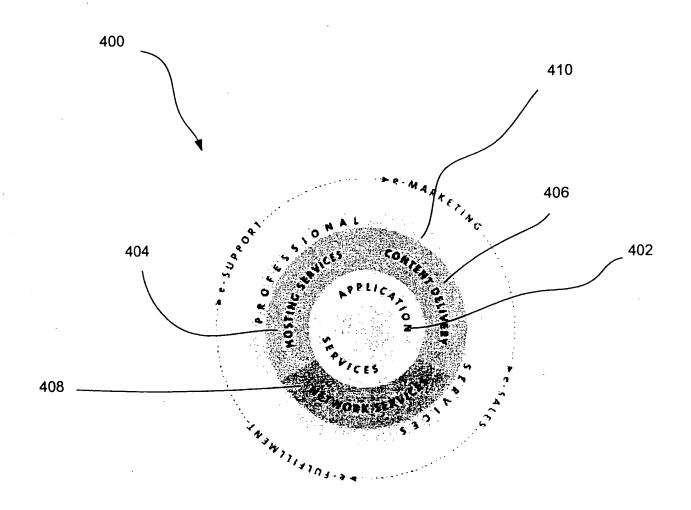


Fig. 4

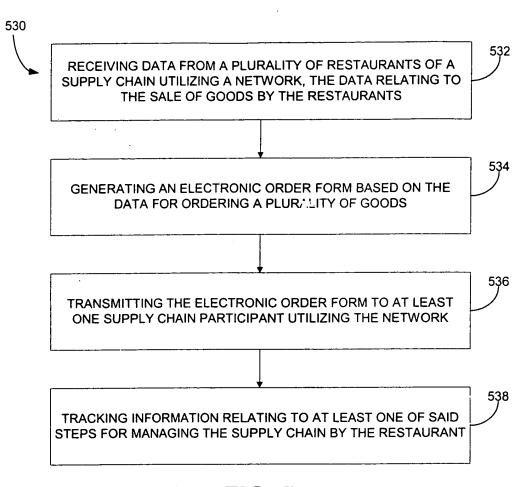


FIG. 5

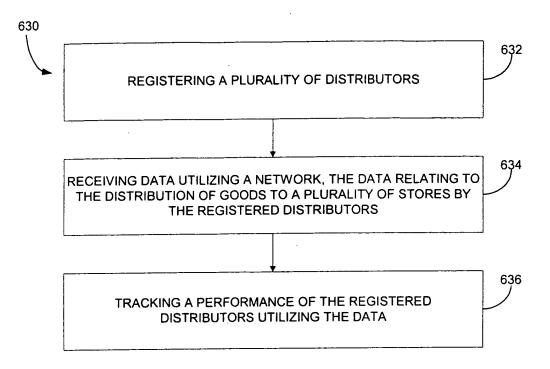


FIG. 6

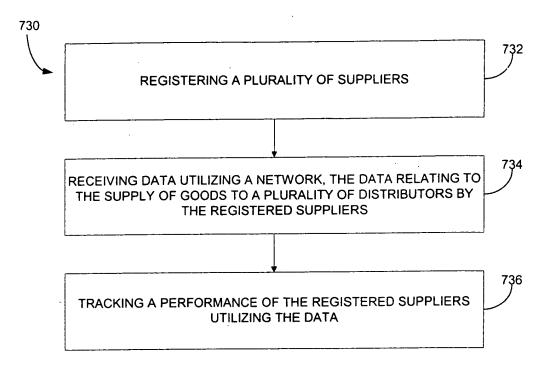


FIG. 7

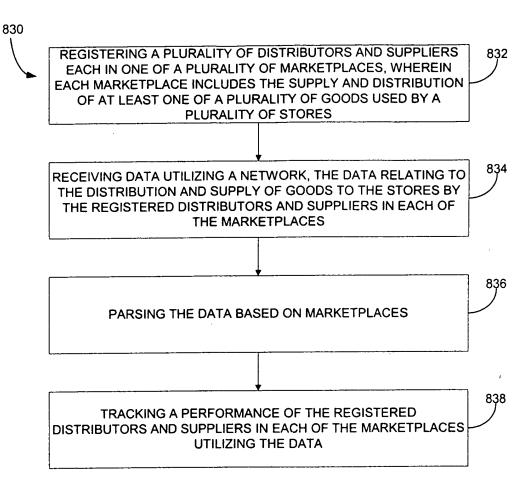


FIG. 8

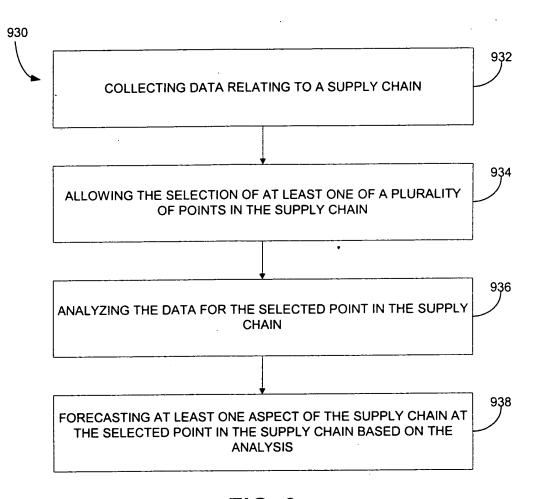


FIG. 9

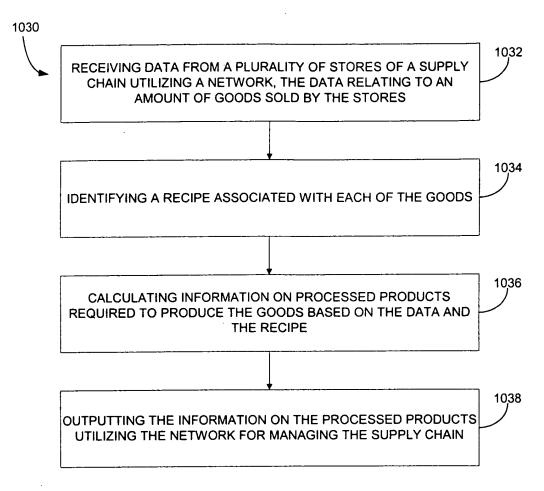


FIG. 10

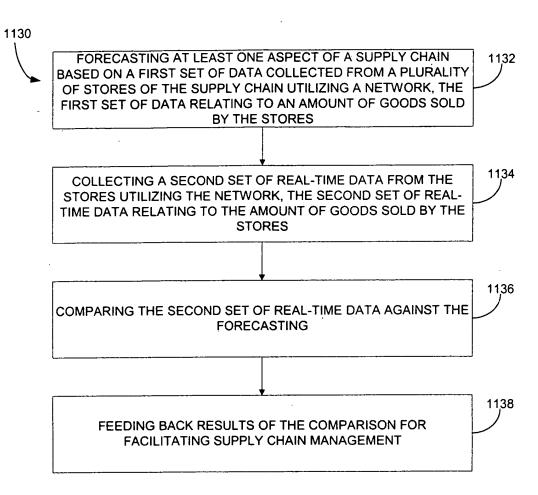
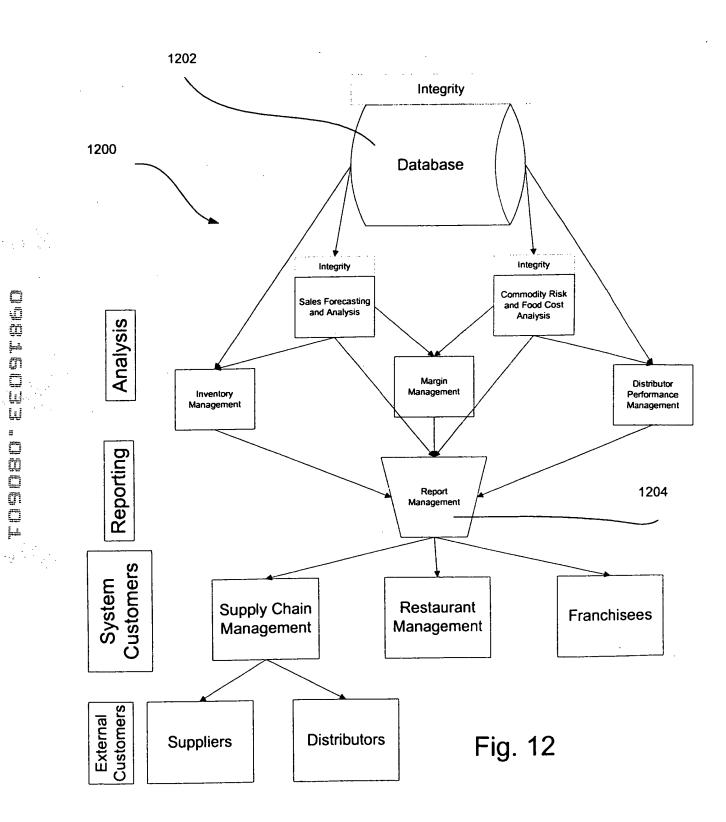


FIG. 11



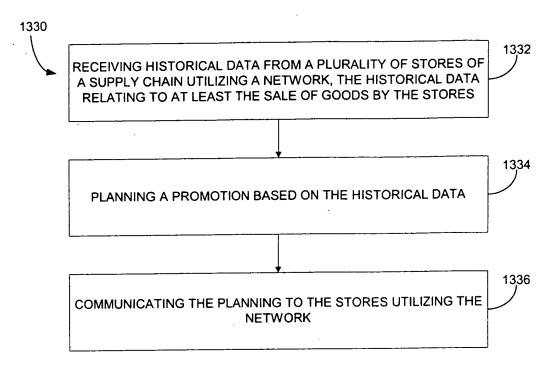


FIG. 13

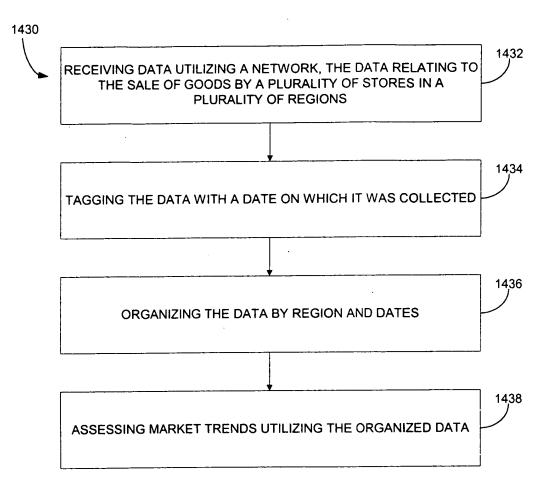


FIG. 14

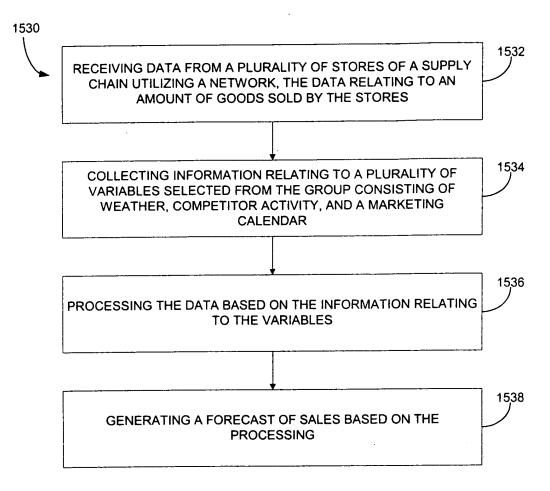


FIG. 15

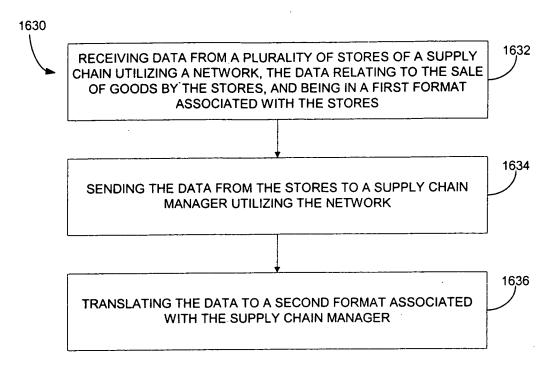


FIG. 16

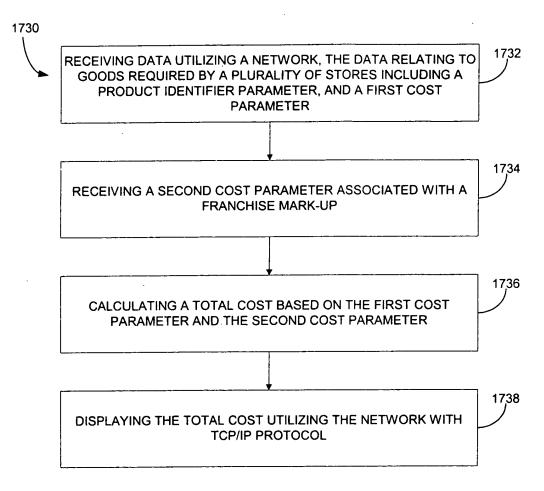


FIG. 17

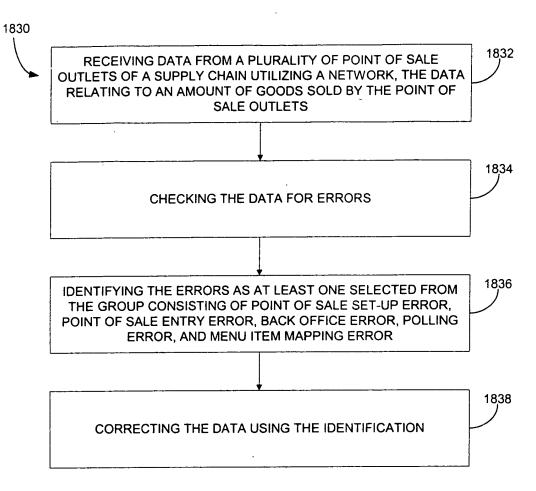


FIG. 18

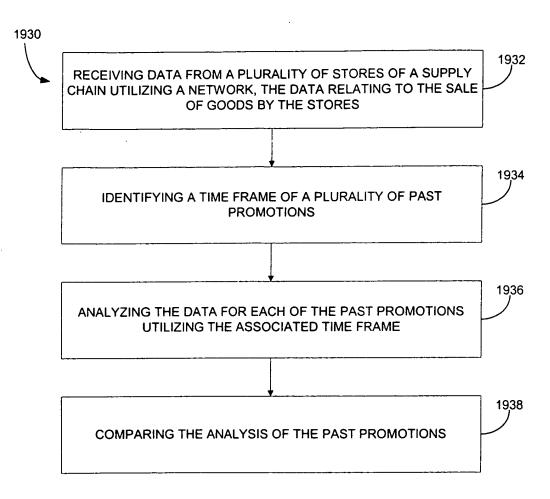


FIG. 19

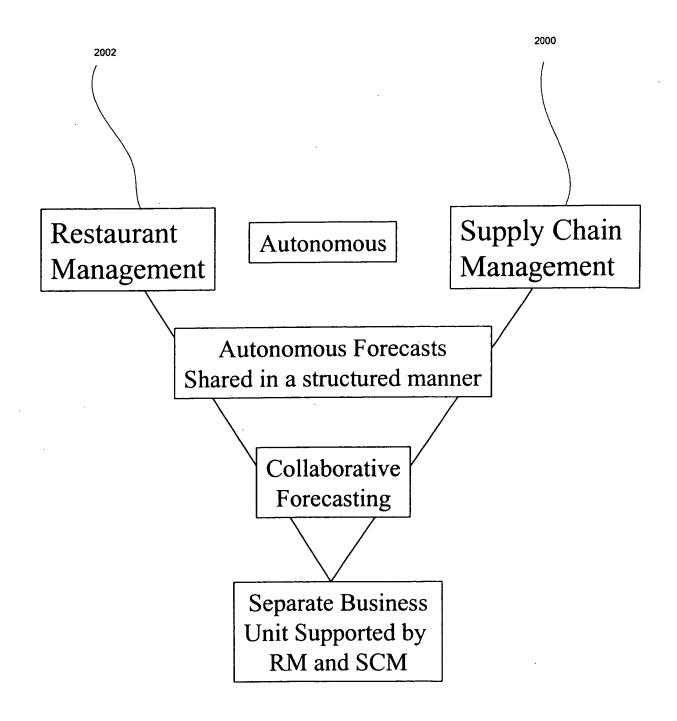
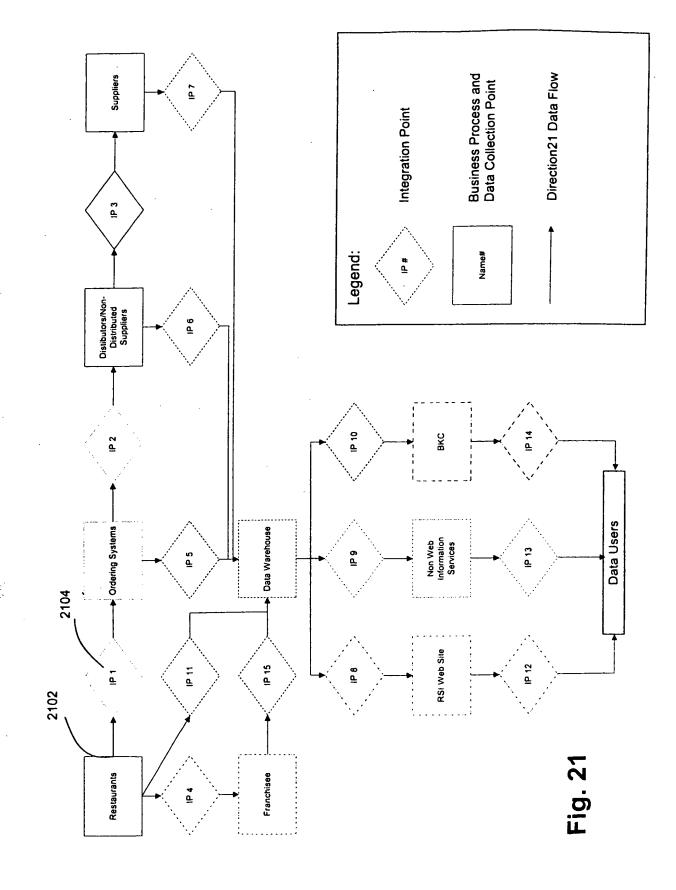
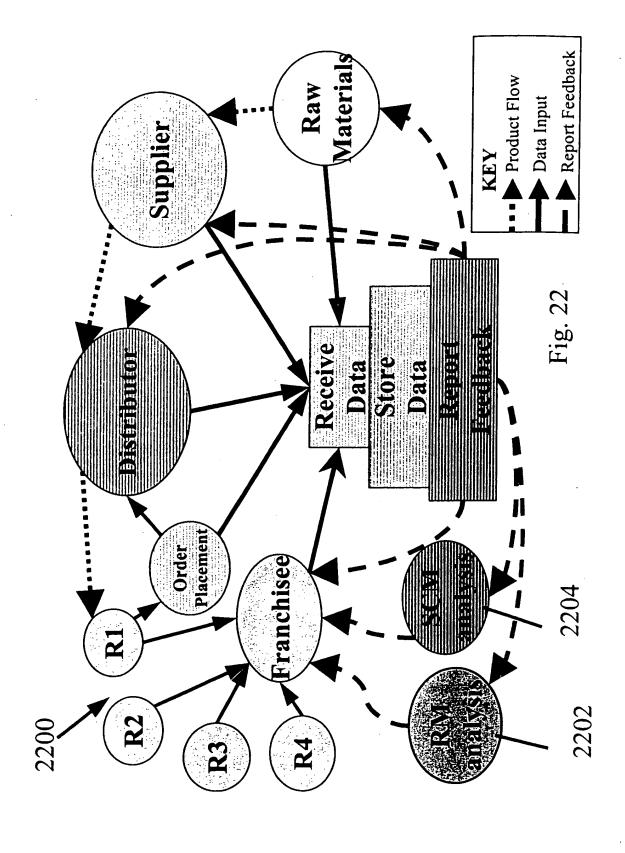


Fig. 20





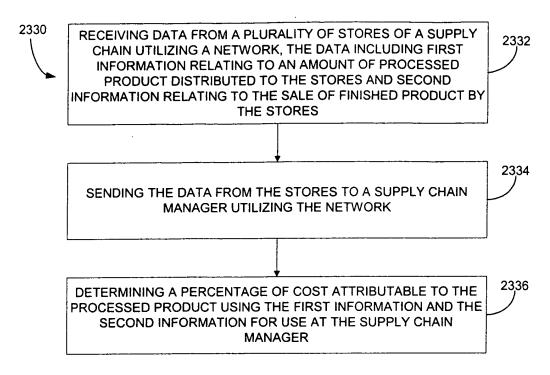
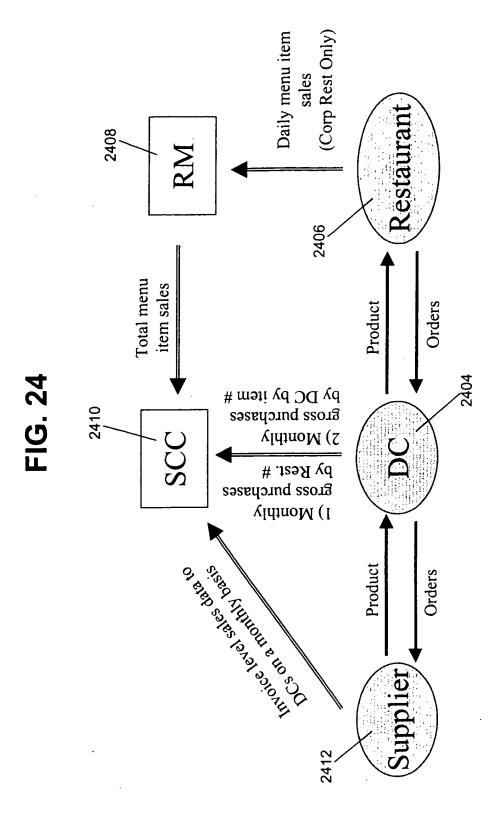
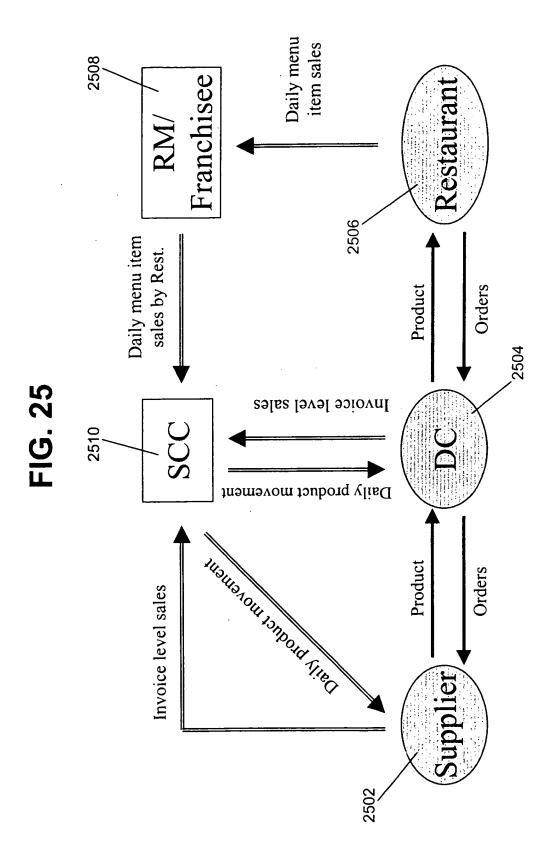


FIG. 23





2600					正	G.	FIG. 26									
× ×	2602				Sa	les Fo	oreca	st Wo	Sales Forecast Worksheet - System	et - S	/stem				2604	
				History								Forecast	ast			
Week	δ	Q 2	M-6	W-5	W-4	W-3	W-2	W-1	W+1	W+2	W+3	W+4	W+5	9+M	Q3	04
GRP's Ntn'i Marketing Theme	·															
Advertising Score																
Competition Index																
Weather Index	<u></u>															
Sales History/Forecast Total (\$/store	/store)															Τ
]
Key Products by Menu Item (units/day/	s/day/stc	(store)														
WHOPPERS	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284	327
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	163	172	179	196	206	204	143	164
YWVM WHOPPERS	802	723	701	692	623	760	921	829	006	943	829	912	928	948	707	813
]
Key Products by Inventory Item (cases/day/store	cases/da 	ay/store	_													
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	9.9	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.5	0.3	0.3	0.3	0.2	0.2
Mayo-bulk	2.8	2.4	2.0	2.0	1 .9	2.2	2.8	2.5	2.7	2.8	2.7	2.9	3.1	3.0	2.5	2.5
Pickles - Pail			1 .3	1.3	1.2	1.4	1.7	1.6	1.7	1 .	1.7	1.8	1.9	1.9	4.1	1.6
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	4.0	0.3	0.3	0.4	0.3	0.4	4.0	4.0	0.3	0.3
Ketchup- Bulk	1.9	1.6	1.4	4.	1.2	1.5	1.8	1.7	1.8	1.9	1.8	2.0	2.1	2.0	1.5	1.7
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6	113.8	125.2	131.4	130.1	94.5	108.7
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4 .9	3.5	4.1
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
etc								_								

FIG. 27

		Promotional Monitor - System & Regional	onal Mo	nitor - S	System	& Regio	nal						
			History	<u>ر</u>					Week #1	#1			
		8	W-3	W-2	W-1	41	D+2	D+3	D+4	0+5	9+0	7+0	Total
Total Sal s(\$/Store)	ore)	\$23,000 \$23,500 \$23,250	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales	Menu Item Sales for Key Products(units/restai	urantweek							を見るの言			美 工作成员	ない。
Category	Segment											•	
Whopper	WHOPPERS	215	211	228	569	32	×	37	37	4	8	46	286
	WHOPPERS W/CHEESE	146	142	148	162	<u>8</u>	8	21	21	23	35	56	165
	YWWM WHOPPERS	669	629	714	813	8	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	1 4	157	170	170	183	275	508	1,309
Variance from Exp	Variance from Expected (Highlighed Areas are O	utside of Expected Range)	pected R	ange)									
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	80.6	6.6%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	2.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	%9 ·6-	-23.4%	4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	%6.9
		•											•

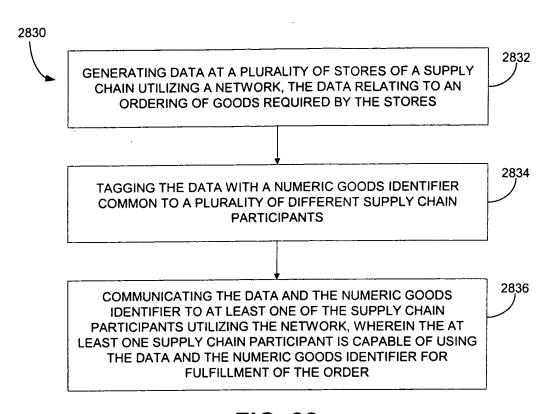


FIG. 28

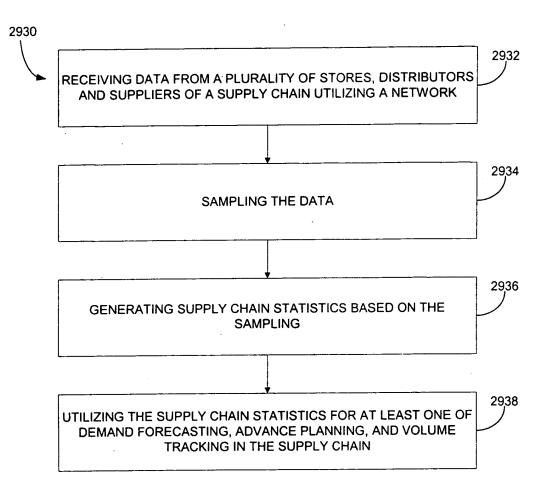


FIG. 29

3000 Distribution Center: Alliant Topeka Time Period (Month/Yr):

Delivery Order Fill Rate

Total Cases Ordered:

Warehouse Outs Damages	Cases: 154	Percent 0.23%	
ages MisPicks	68 62	0.10% 0.09%	
Short on Truck	284	0.43%	
Overlooked and Not Returned		%00.0	
Total Operations	568	0.86%	

	Ont of Code		0.00%				
	Substitutions	0.2	0.11%	Percent	0.86%	1.61%	2.48%
	Out of Stocks	066	1.51%	Cases	268	1060	1628
	Purchasing:	Cases:	Percent:	Distribution Center Total:	Operations:	Purchasing:	Grand Total:
* 000	3004	_)				

1.61%

Total Purchasing

97.52% Delivery Order FIII Rate:

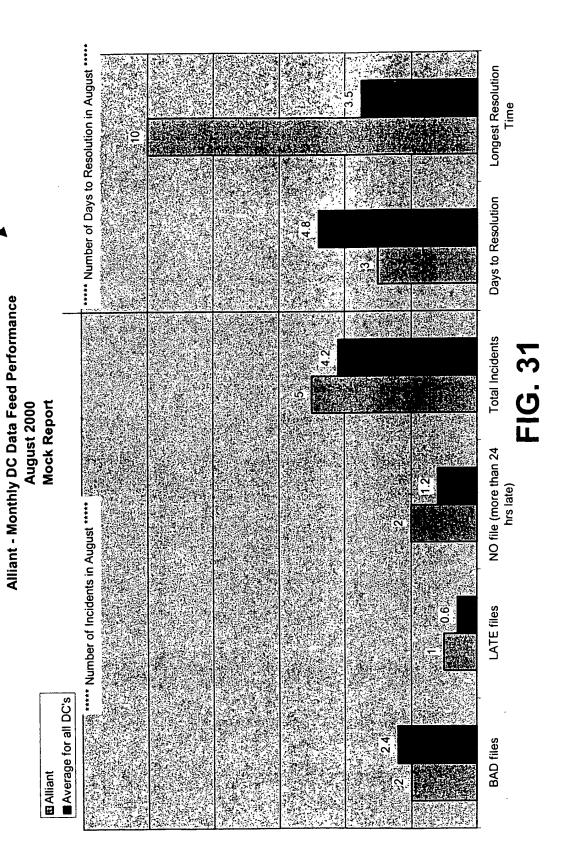
On-Time Delivery Rate

0.00%	On-Time Delivery Rate:
	# of On-Time Deliveries:
1232	Total # of Deliveries:

Perfect Order Rate

58.85%	Perfect Order Rate:
725	Total # of Perfect Orders:
1232	Total # of Deliveries:

FIG. 30





Service Level Reporting August

	FIII Rate	On Time	Perfect Order
Allant-Paducah Control	99.14%		
Alliant-Topeka			
Allam Wixom	%50:68	Section of the sectio	
King-Atlanta	89.34%	Color	78.70%
King-Jacksonville,			
King-Louisville 77 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	The second secon	and the same of th	
Maines 29, Conklin	99.41%		79.25%
Maines 30, Cleveland			
Maines Long Island	89.41%		
Maines New England			79.83%
MBM Fullerton	86.13%	2	#DIV/0i
MBM Lewisville			i0/AIQ#
MBM Orlando			#DIV/0i
MBM Rocky Mount	99.13%		#DIV/0i
McCabe's			
McLane Lubbock	i0//\lQ#	i0//\lQ#	i0/\lQ#
Nicholas & Co.			
PFD Supply	89.16%		
PFG Victoria	99.42%	IQ#	
PYA/Monarch ()	89.20%		
Reinhart-Cedar Rapids	89.05%		
Reinhart-Oak Creek	. 99.31%		
Reinhart-Rogers	15. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2.	Section of the second of the second	
Restaurants NW	%60'66	25.00 (00 and 10	200 4 THE PART OF BOX 4 THE
Shamrock Commerce City		300 July 1988	%51,581,27%, u3.63.
Shamrock Phoenix ************************************	98.81%		
Sygma Harrisburg 🔭 👬 🔑	A STATE OF THE STA		
Sygma Stockton	A STATE OF THE STA		
Sysco	Section of the sectio		

	Fill Rate	On - Time	Perfect Order
KC Min	%05'86	%00'06	%00'8 <i>L</i>
Si Min	%05'66	%00'06	%00 ⁰ 8

OK	Didn't meet RSI Min.	Didn't meet BK Min.	

FIG. 32

Vendor:

XYZ Company

3300

Time Period:

Aug-00

3300

Delivery Statistics:

On-Time Delivery Percentage DC Adherence to Lead-Time DC Requested Lead-Time Hours Delivery Late Days Delivery Late

Invoice, Payment and Pricing:

4	%36	1.7	%56	0.93

Inventory Management:

Average Days On Hand Max Days On Hand SKU#1 SKU #2

40

SKU#1

SKU #2

Monthly Carrying Cost

Average as % FOB SKU #2 SKU#1

> 3,594 33,746

Monthly Freight Variance Monthly Total Variance

Monthly FOB Variance

Days for Payment

30,152

Invoice Accuracy:

Perfect Order Percentage PO Accepted Rate Invoice Fill Rate

97.25%	%00.66	92.34%

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance

August 2000 Mock Report

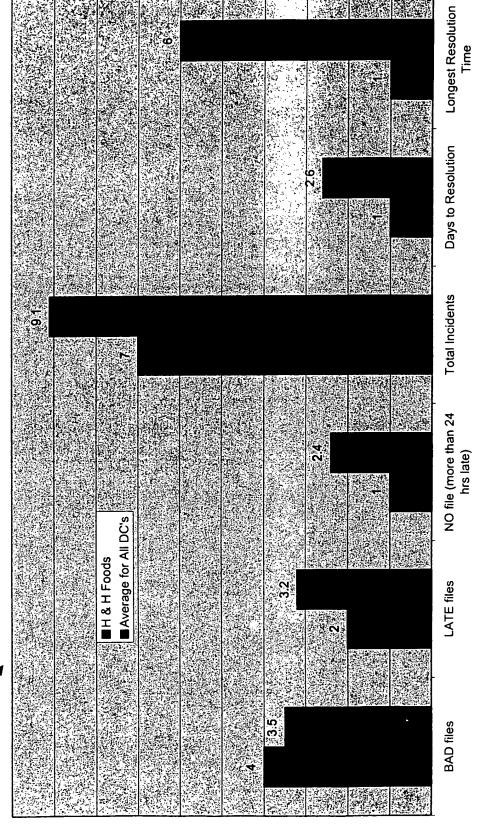


FIG. 35

Service Level Reporting November - Mock Report

Monthly Carrying. Perfect Order Monthly Total
Overcharge OMPONENT HARDWARE GROUP, INC. MIRA PLASTICS
DIXIE PRODUCE & PACKAGING
NOR-LYKE, INC
FORT JAMES OPERATING COMPANY
FRESH ADVANTAGE KO MODULAR DISPENSING SYSTEM SENTURY PRODUCTS LLC RES GRANT.COUNTY.FOODS... FRESH.EXPRESS....TAYLOR.FARMS......

	Monthly Total	Perfect Order	Monthly Carrying
	Overcharge	Percentage	% Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

English Service Control of Contro



3600

Mock Report/1

		Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
Food Cost Index Plan Actual	99.75	99.69 99.10	99.20 98.90	98.63	100.33	100.49	101.12	100.44	26.66
Variance Good/(Bad)		0.59	0.30						
Total Dollar Purchases (in Millions) /2	(in Millions) /2								
Plan Actual	\$2,237.24	\$183.98 \$182.84	\$182.73 \$182.08	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Variance Good/(Bad)		\$1.14 0.6%	\$0.65 0.4%						

/1 Includes on food cost index items. /2 Based on FY 99 Sales Volumes

FIG. 36

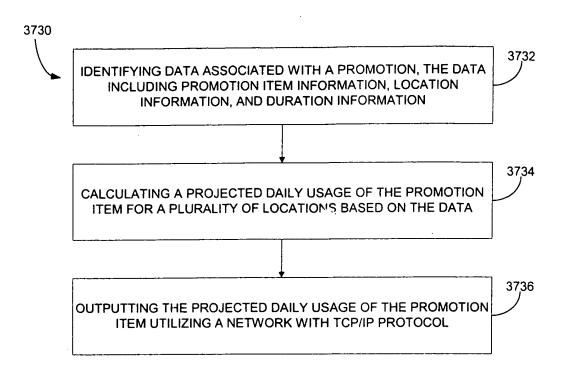


FIG. 37

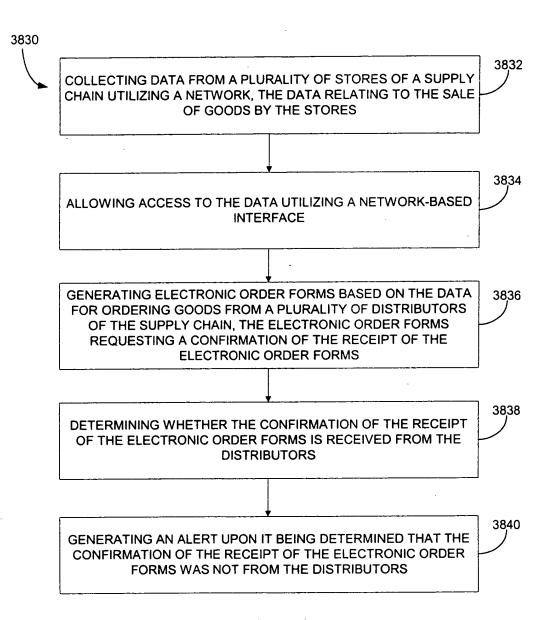


FIG. 38

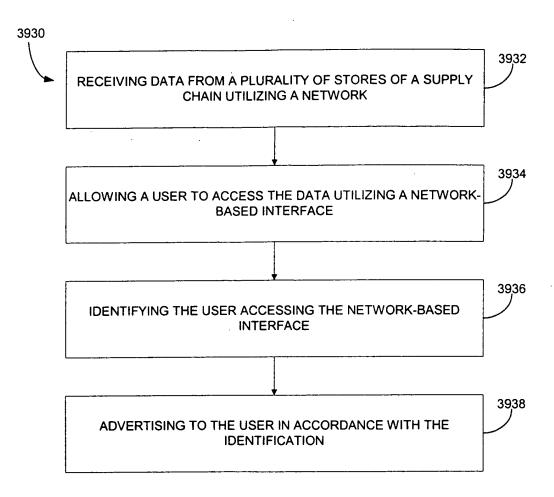


FIG. 39

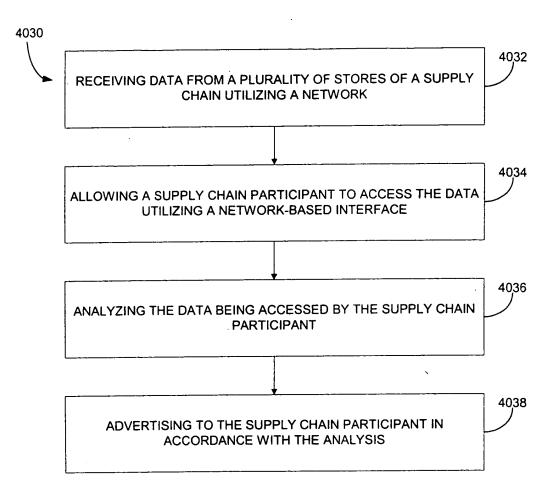


FIG. 40

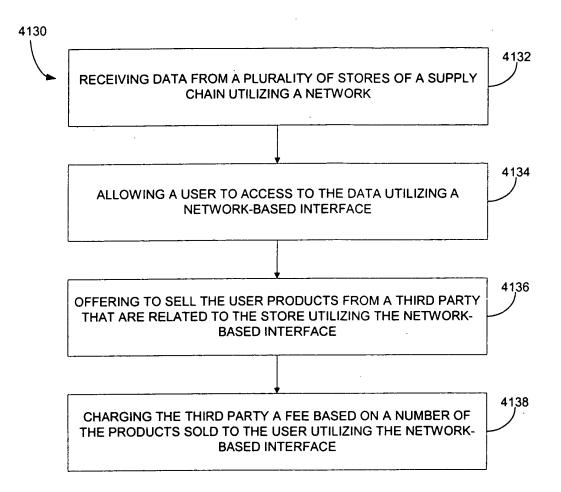


FIG. 41

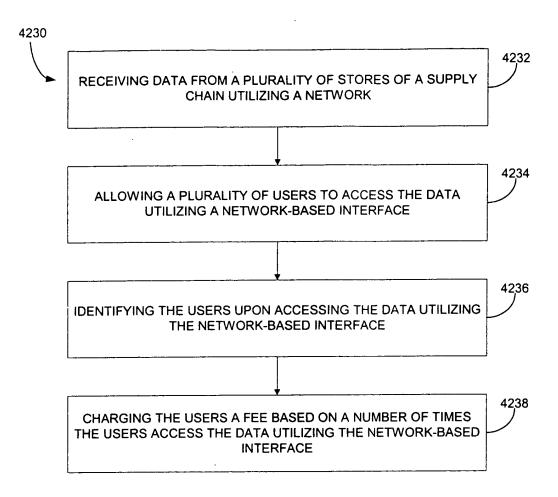


FIG. 42

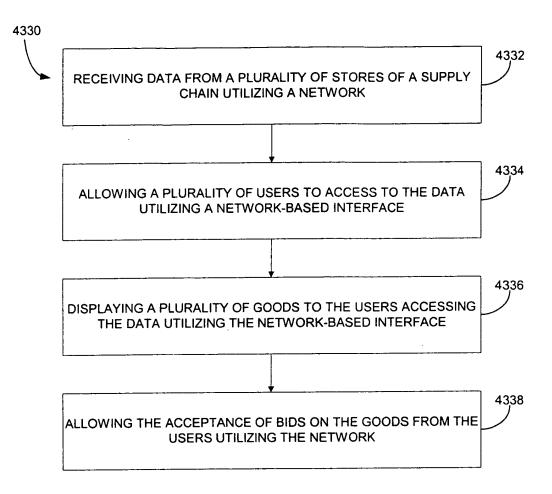


FIG. 43A

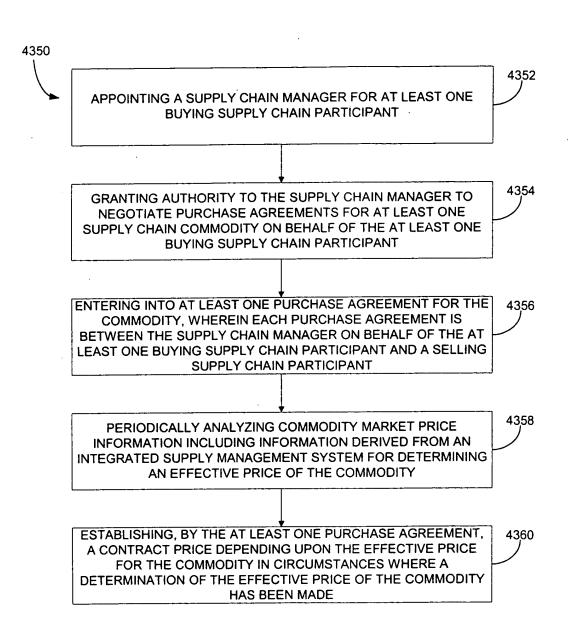


FIG. 43B

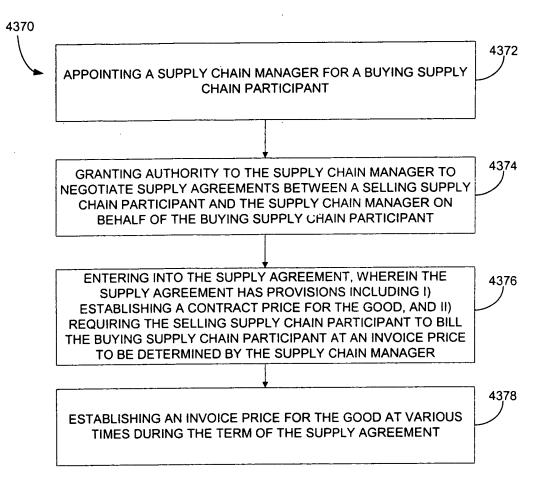


FIG. 43C

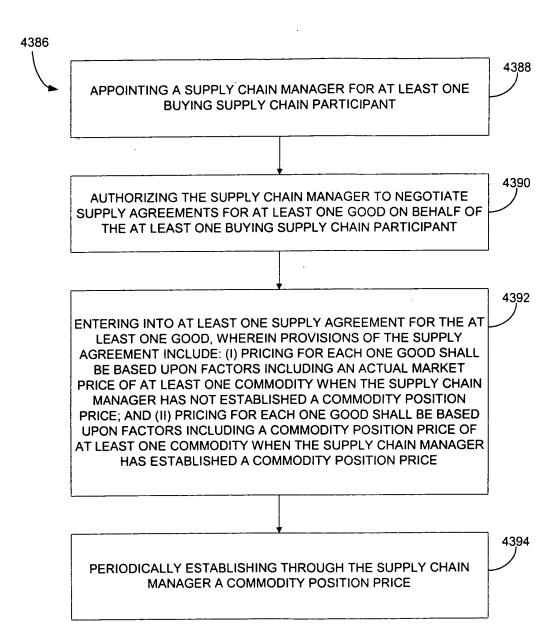


FIG. 43D

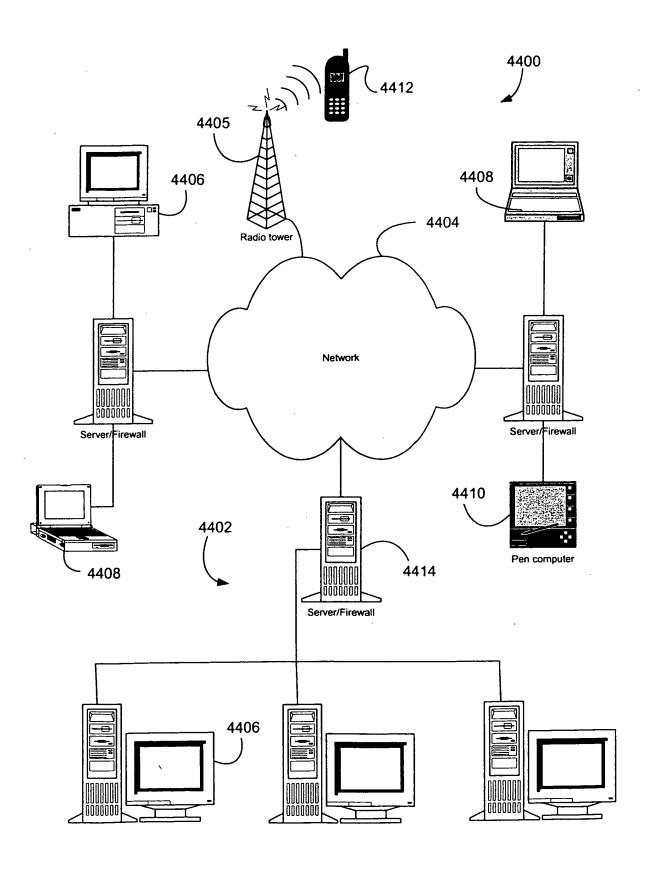


FIG. 44

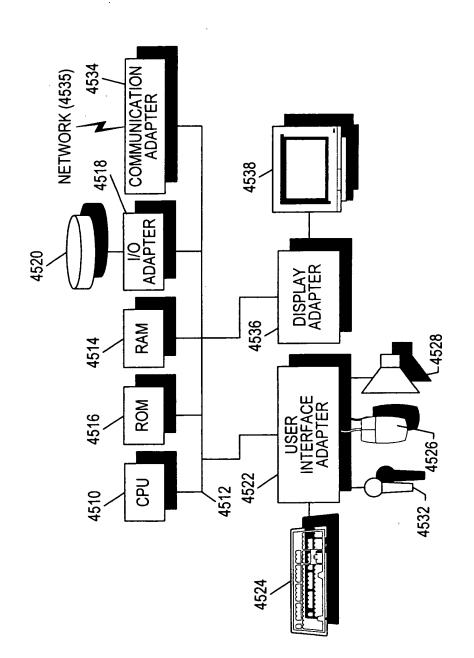


FIG. 45

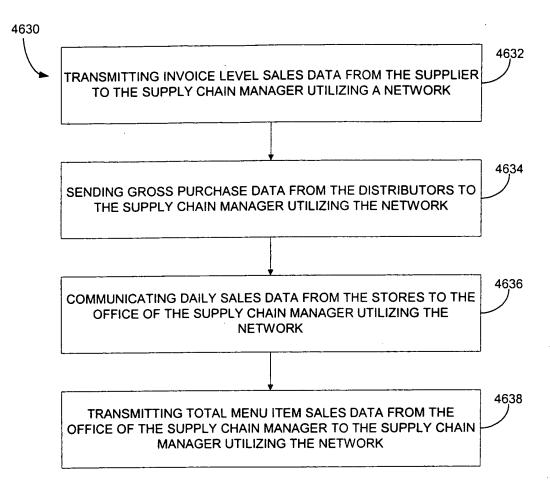


FIG. 46

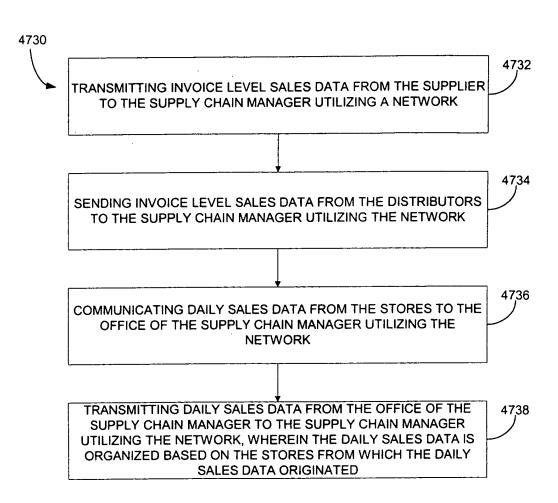


FIG. 47

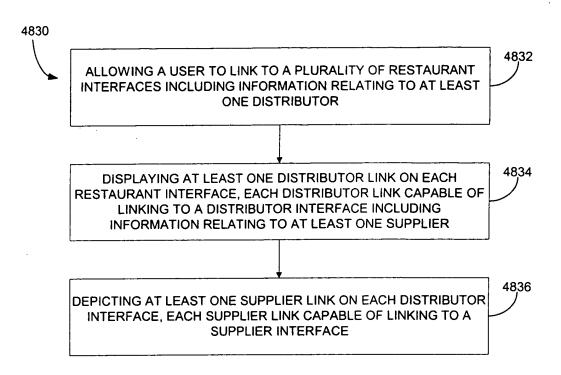


FIG. 48

3.50 Cake 3. 4900 C Heb The second second second 5 t Enter Site BURGER KING® System Independent Purchasing & Distribution Service Co-op-Lier Name Password Restaurant Services, Inc. Corporation, food and packaging suppliers, marketing agencies, RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of providers to streamline and improve the supply chain efficiency e์จุ๊บเ๋p์mัอิกีเ "ซีเริโกซิบ์เ๋อก and related services on behalt of more BURGER KING restaurants to achieve favorable contracts for franchisees, elected by region, one Burger King Corporation Franchisee Association. The cooperative maintains a close food, packaging, premiums, promotion products, supplies, Restaurant Services, Inc. (RSI) is an independent memberrepresentative and one member appointed by the Minority RSI's Board of Directors is comprised of BURGER KING equipment vendors, distributors and information systems owned purchasing cooperative serving BURGER KING® respective roles and responsibilities outlined in a formal RSI works closely with restaurant owners, Burger King working relationship with Burger King Corporation, with 4904 restaurant owners in the United States. han 8,300 restaurants. Operating Agreement. Restaurant Services, Inc. - Microsoft Internet Explorer About RSI **Iranchisee** http://www.rsiweb.com/home/index.asp 4902 General Information NFA link Contact Information egal Information Map/Directions More About RS BIC IME

FIG. 49

120

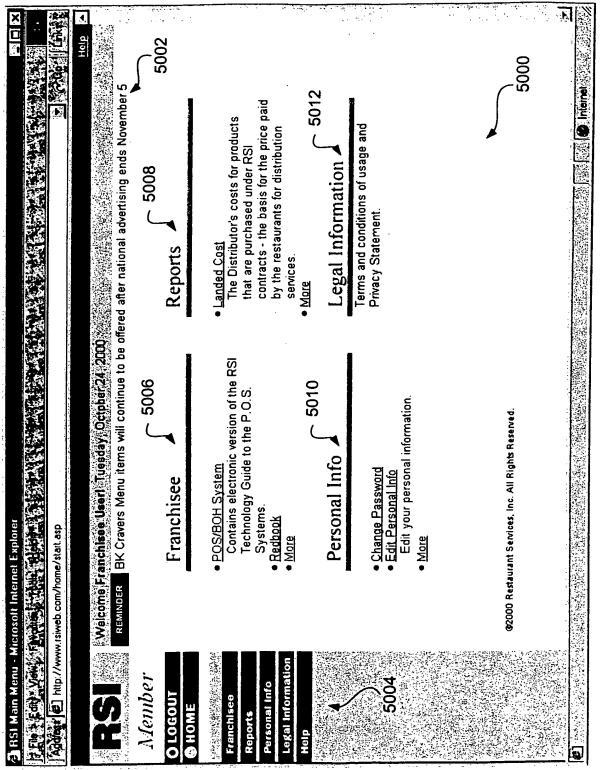


FIG. 50

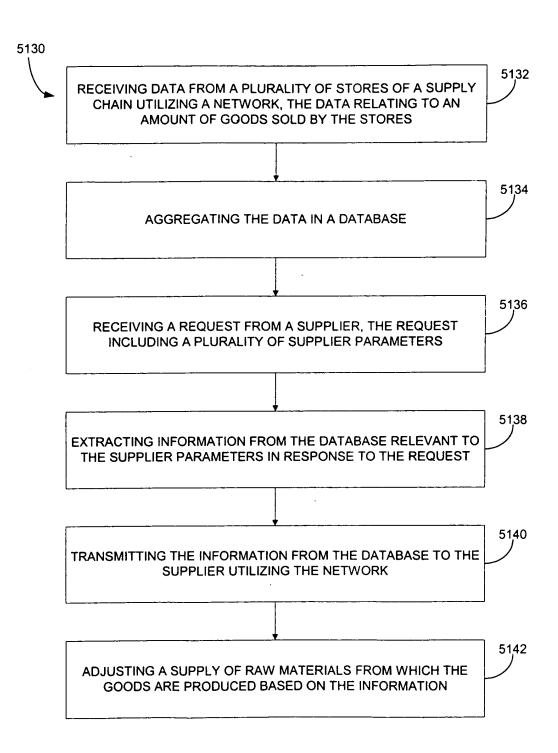


FIG. 51

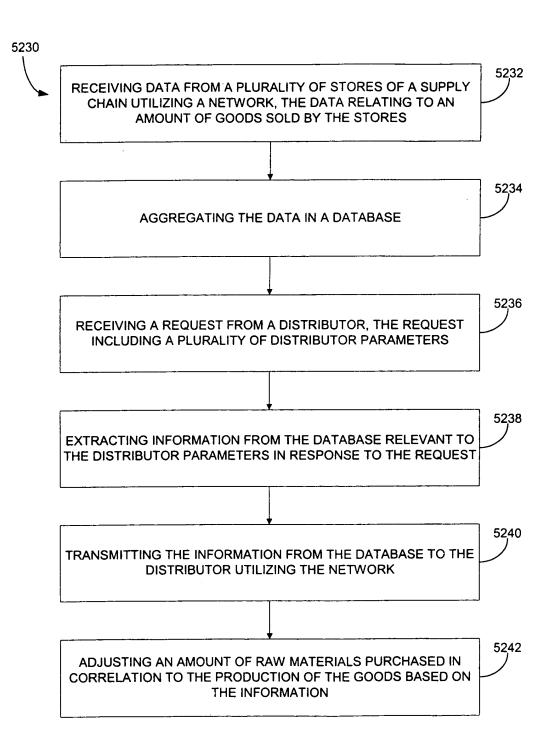


FIG. 52

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FIG. 53

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FIG. 54

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FIG. 55

	 			
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€ 3 €	Printer Friendly Version Restaurant Landed Cost Verification Report Report Date: Sunday, October 22, 2000 Restaurant Number: 0003473 Distribution Center: REINHART - CEDAR RAPIDS, IA Contact Number: 305-529-34	are not Franchisee User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited. RSI Item RSI Item No RSI Item Description DC Item No No RSI Item Description 10340 4439 REGISTER TAPE THERMAL 2.26 × 166	12860 3586 SUGAR SUBSTITUTE-PINK PKT 2000 CT 18989 359 SAUCE-BULK-KRAT BULL SETE 19432 4473 COFFEE FOLGERS REGULAR 20788 67 MUSTARD. BULK 30AL	4270 WATER-ICE MOUNTAIN GL
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FIG. 56

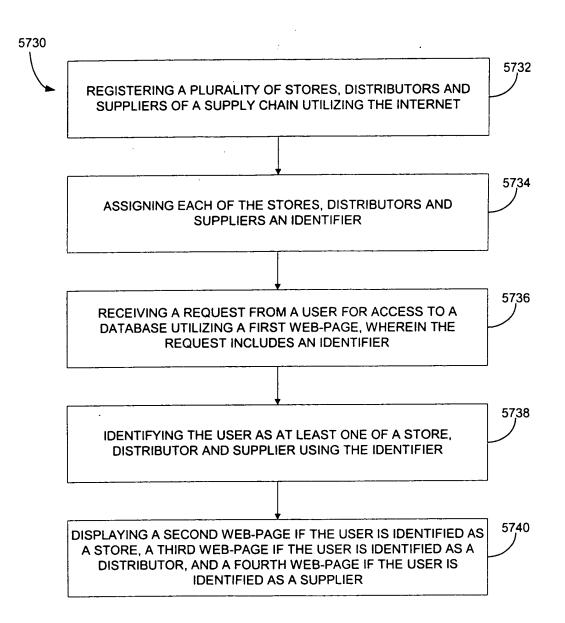
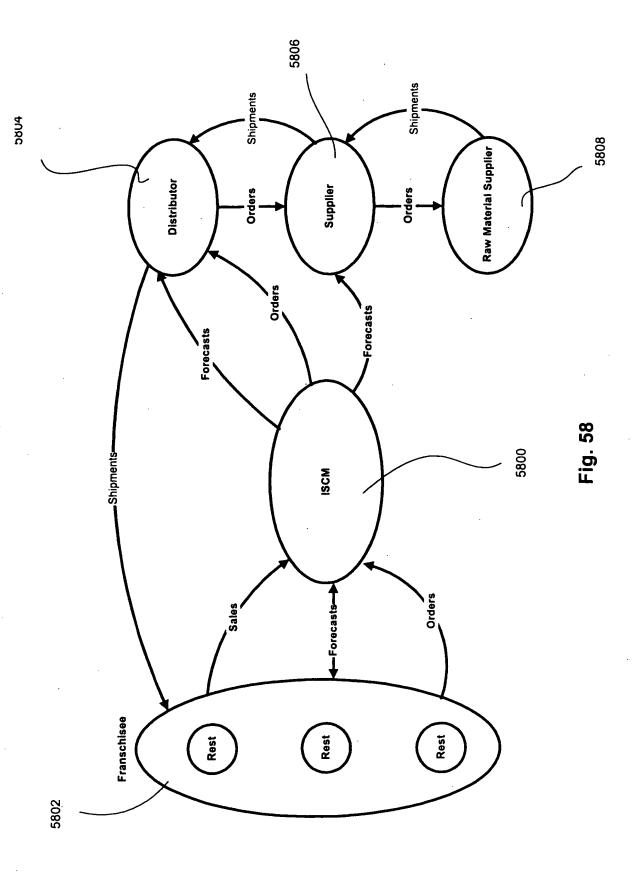


FIG. 57



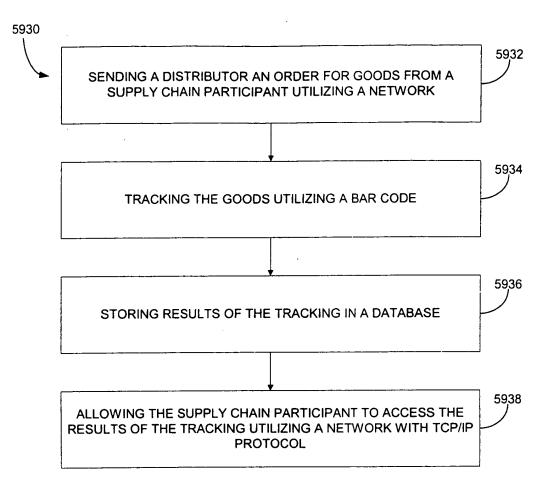


FIG. 59

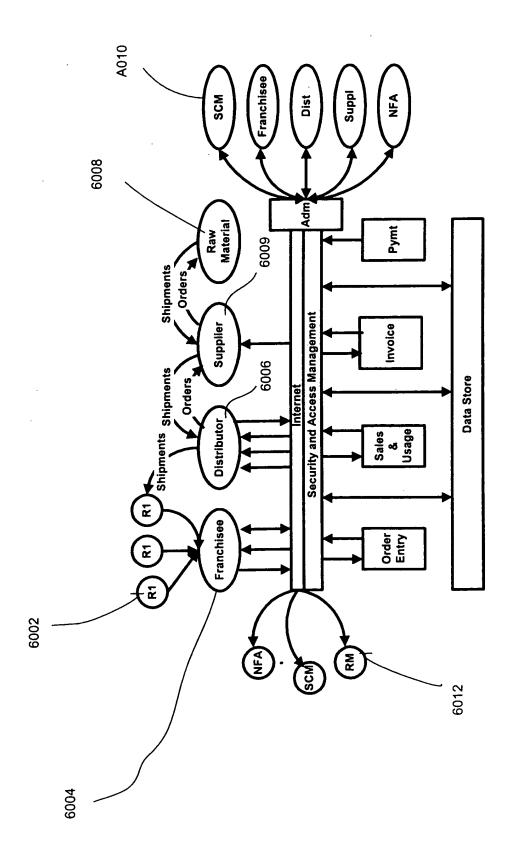
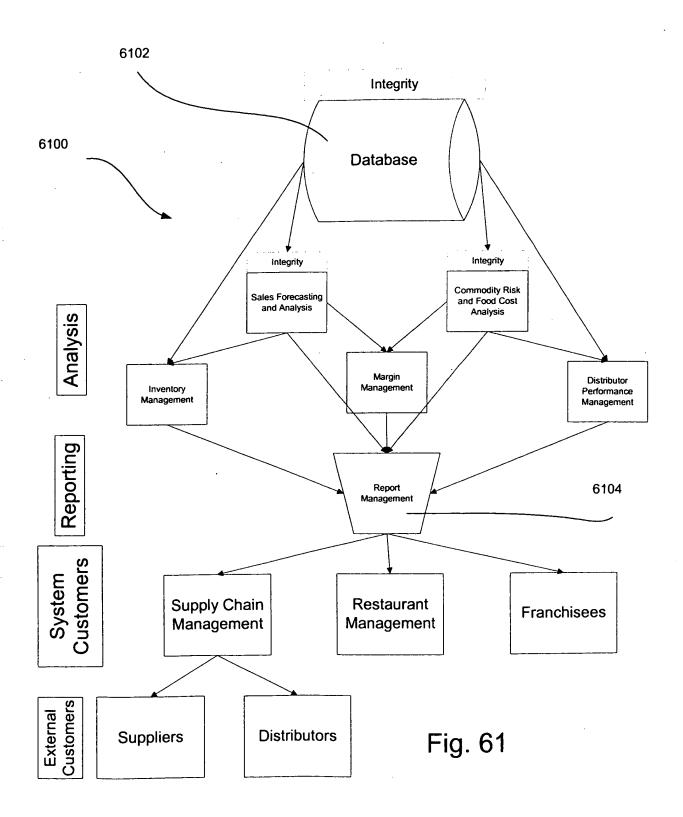


Fig. 60



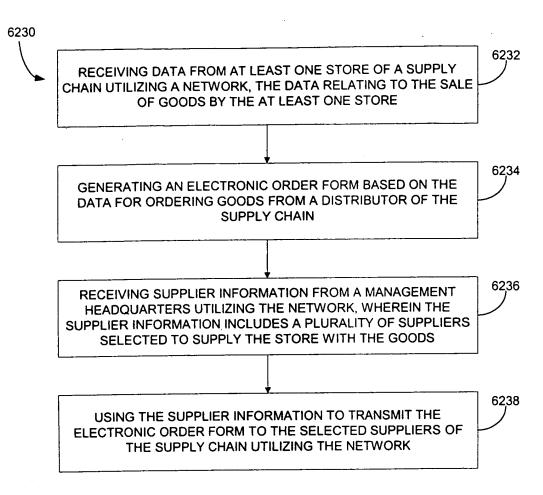
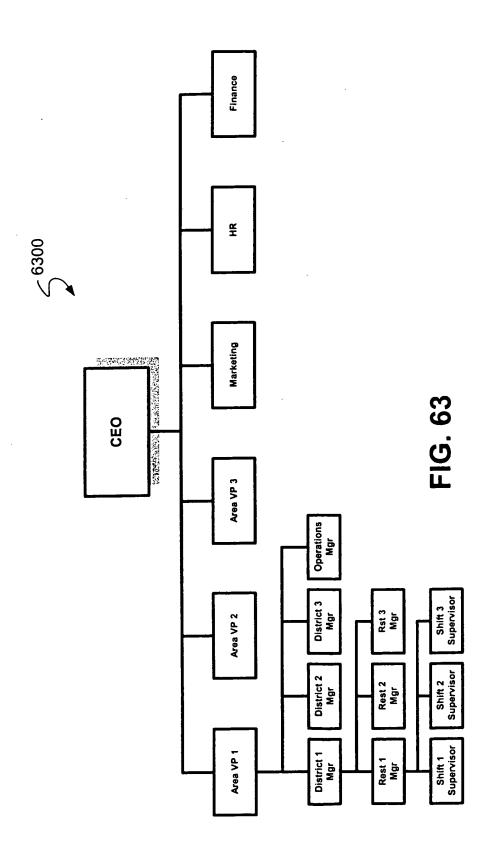


FIG. 62



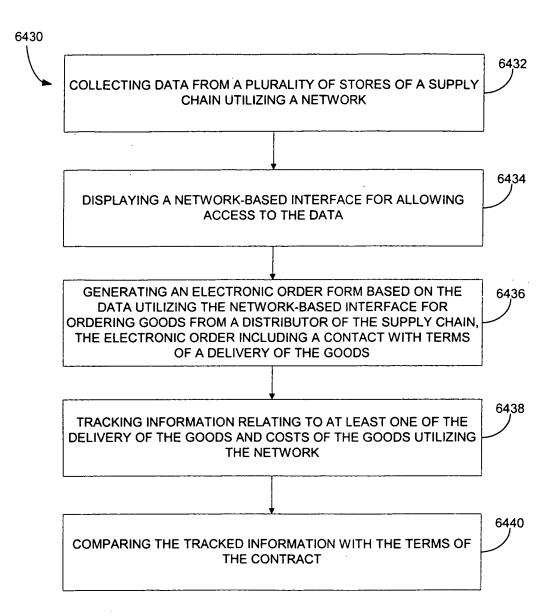


FIG. 64

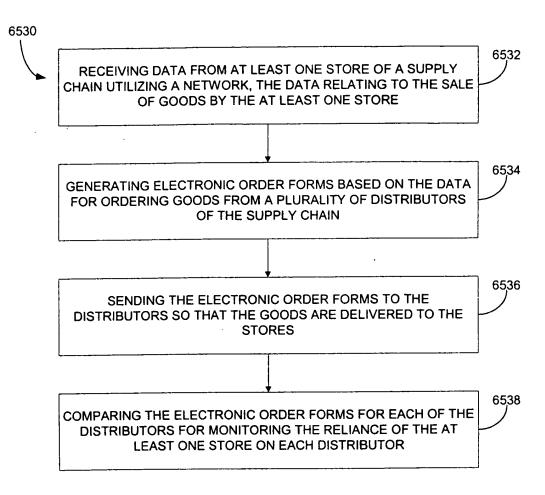


FIG. 65

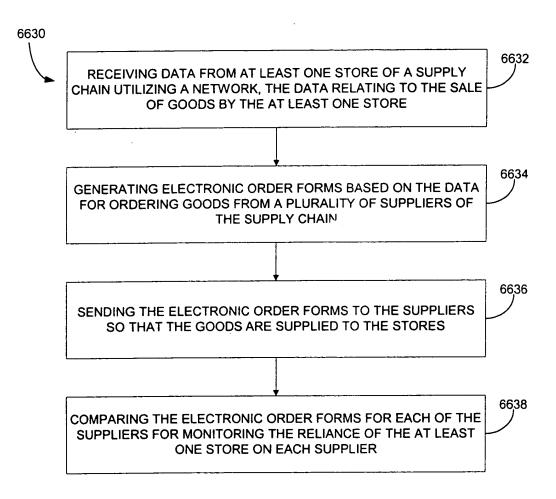


FIG. 66

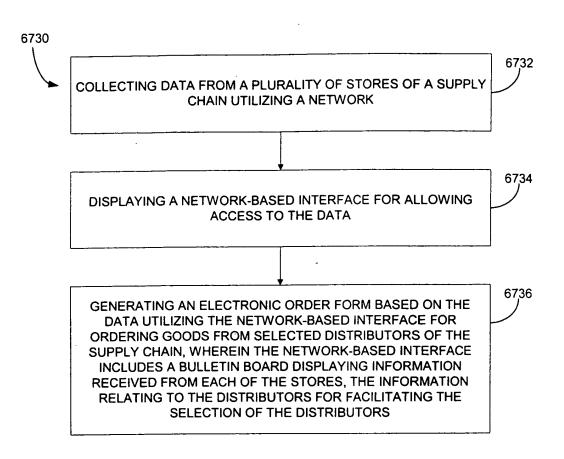


FIG. 67

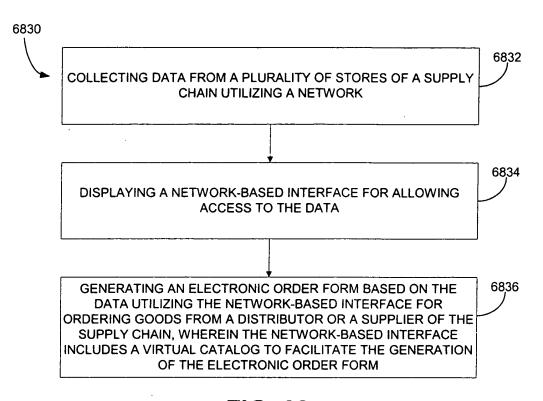


FIG. 68

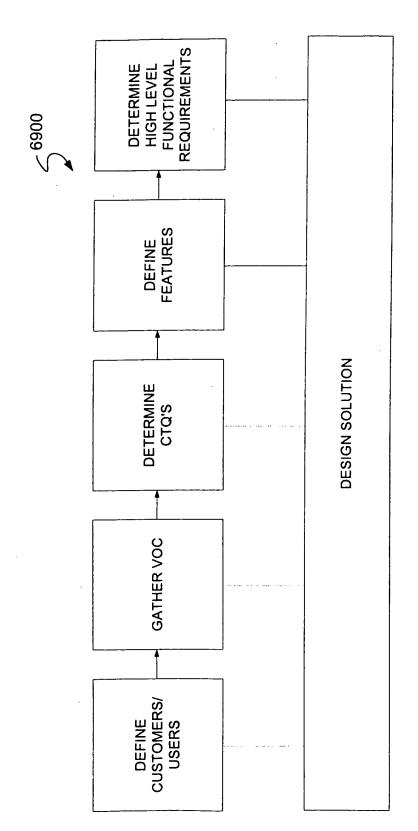


FIG. 69

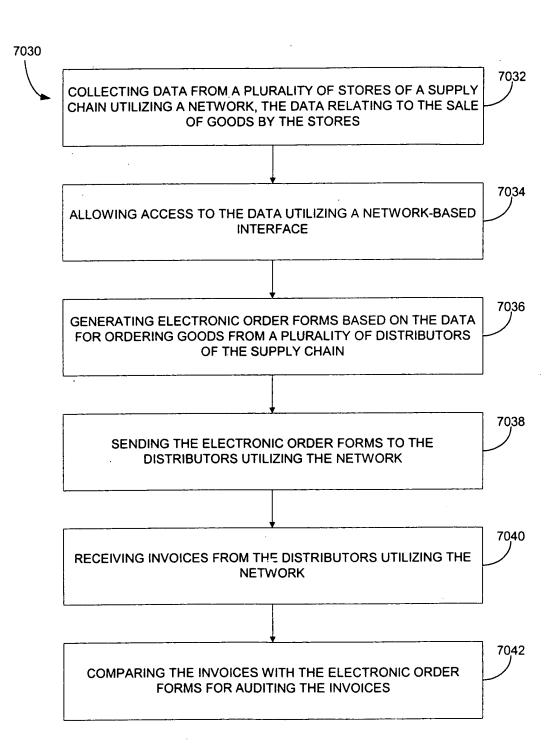


FIG. 70

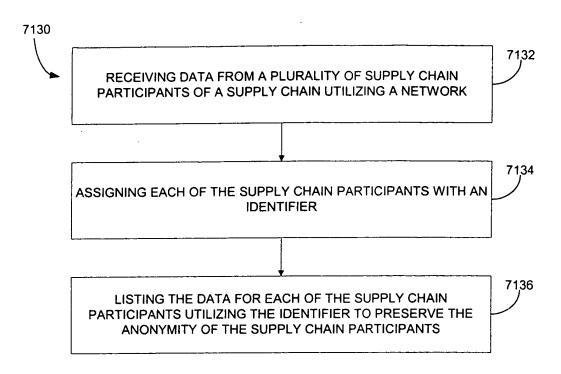


FIG. 71

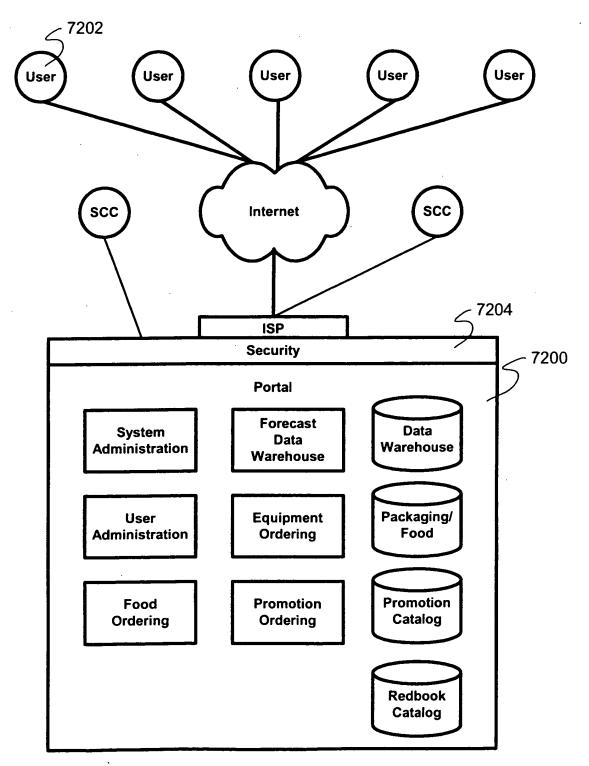


FIG. 72

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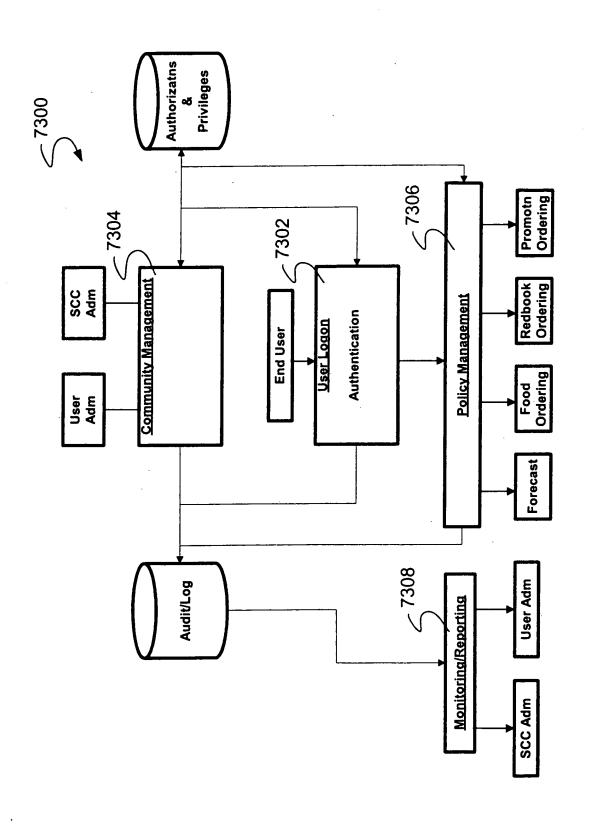


FIG. 73

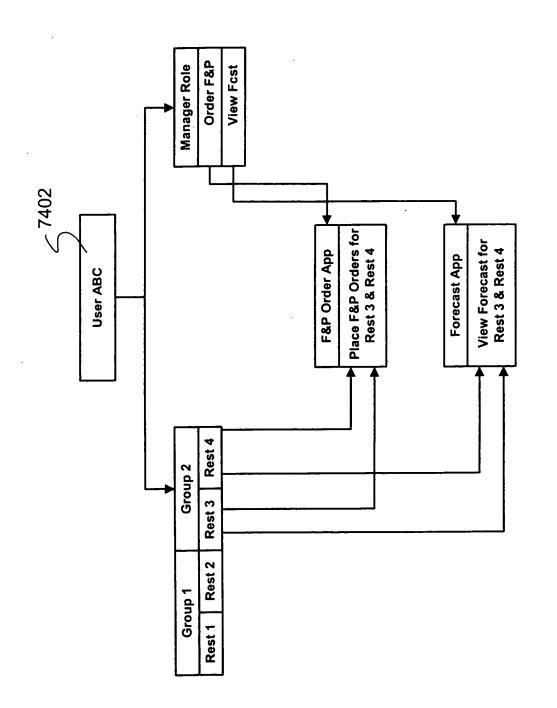


FIG. 74

Fig. 75

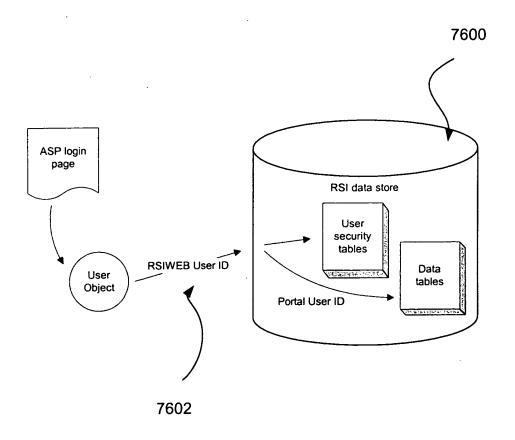


Fig. 76

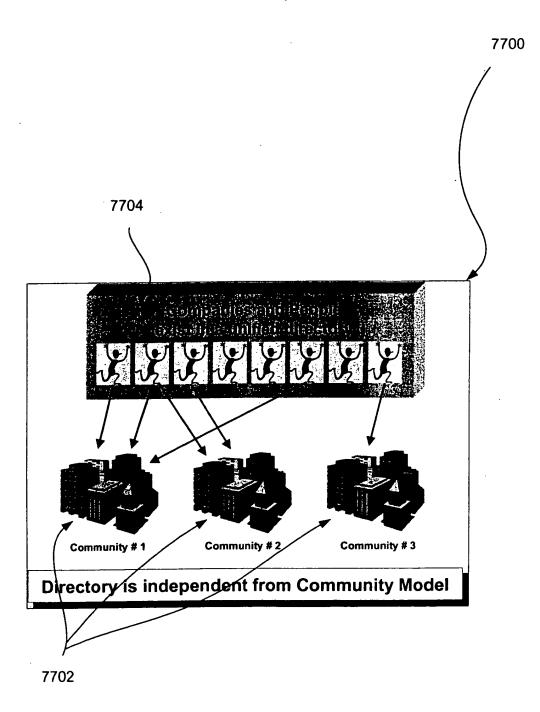


Fig. 77

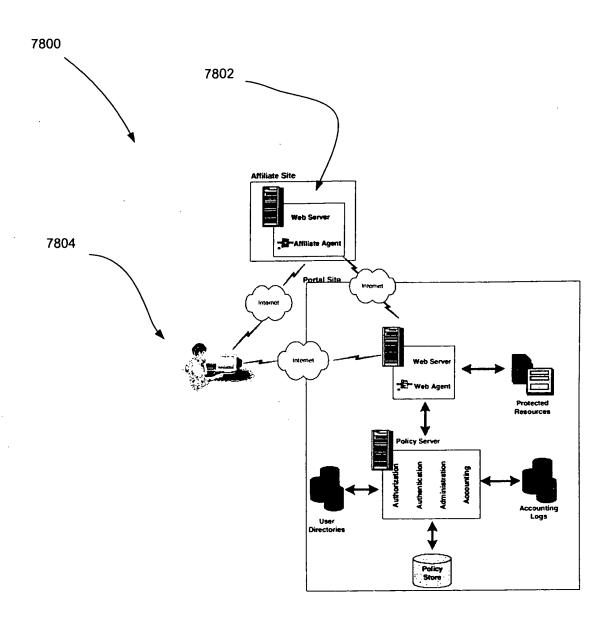


Fig. 78

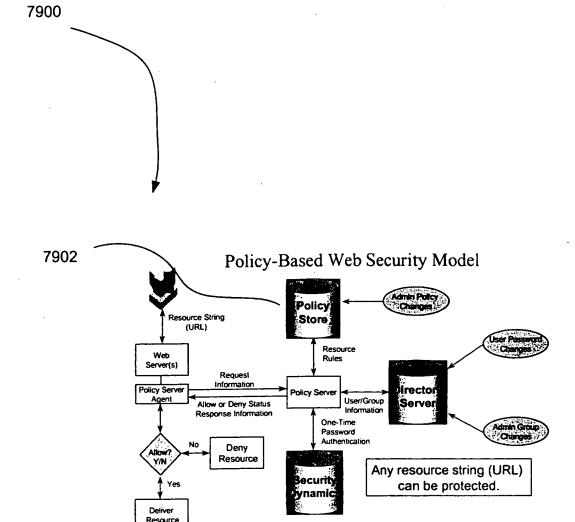


Fig. 79

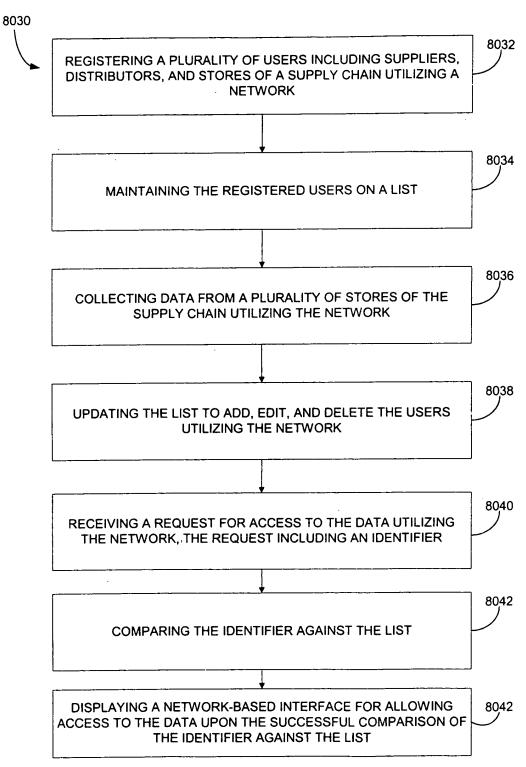


FIG. 80

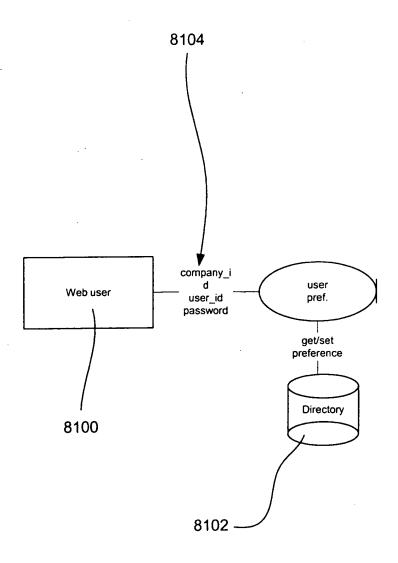


Fig. 81

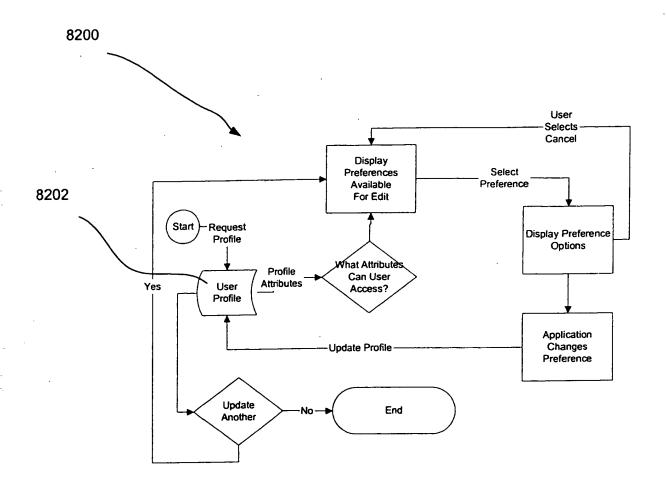


Fig. 82

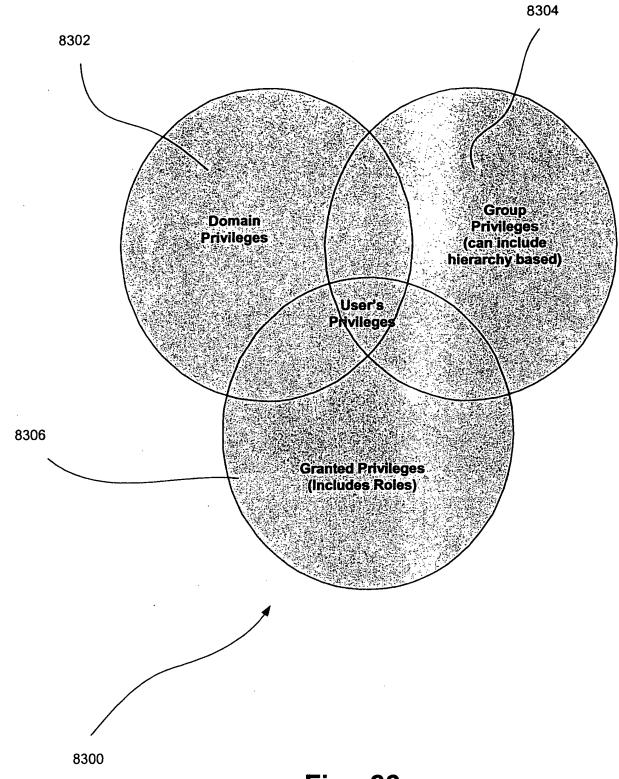


Fig. 83

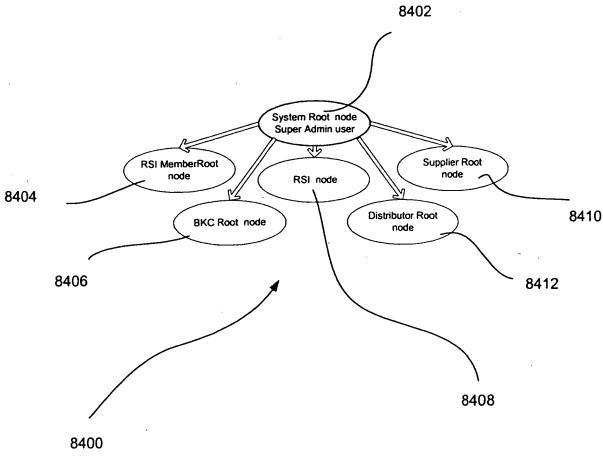


Fig. 84

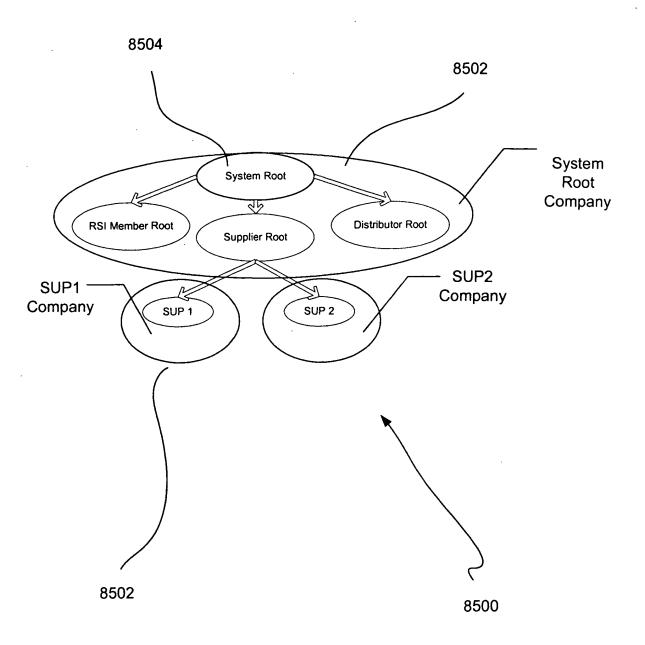


Fig. 85

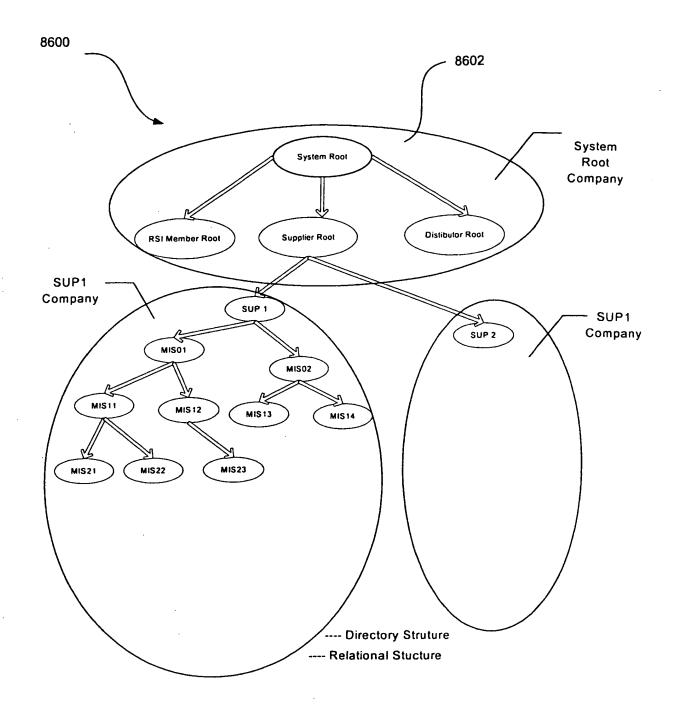


Fig. 86

8700 -

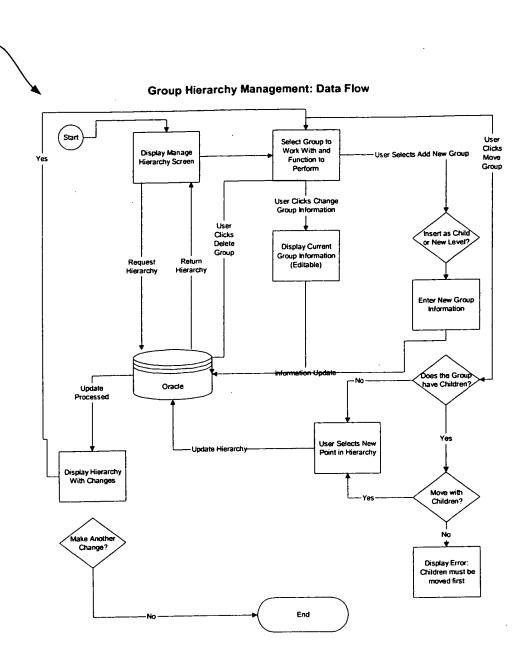


Fig. 87

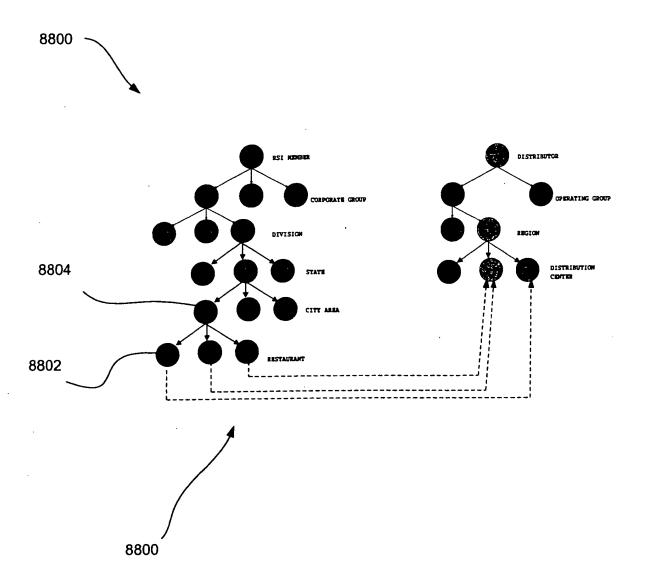


Fig. 88

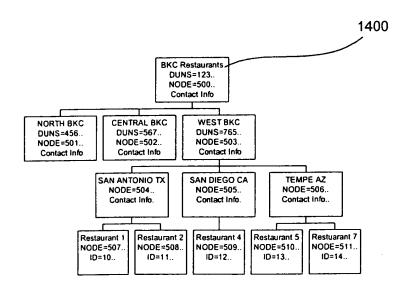


Fig. 89



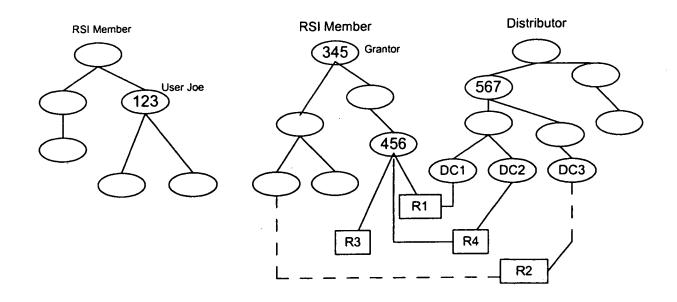


FIG. 90

9100 -

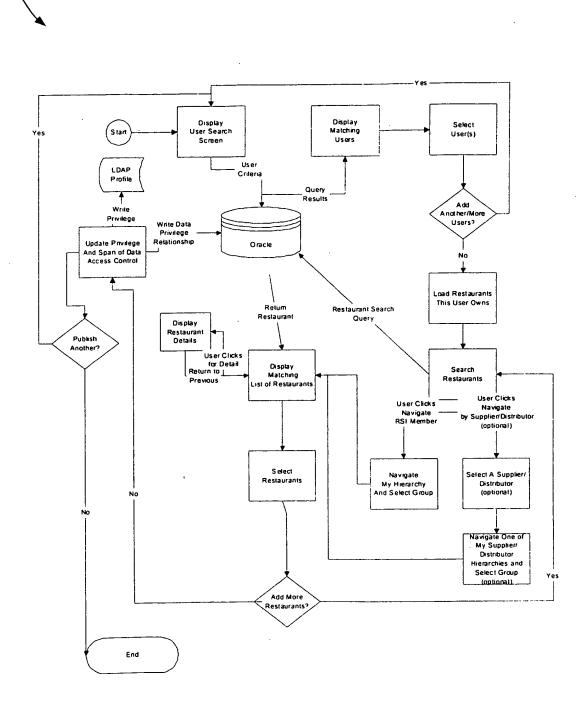


Fig. 91

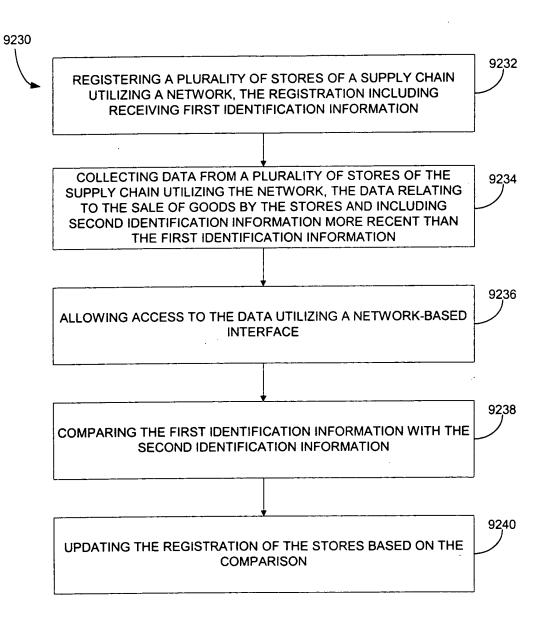


FIG. 92

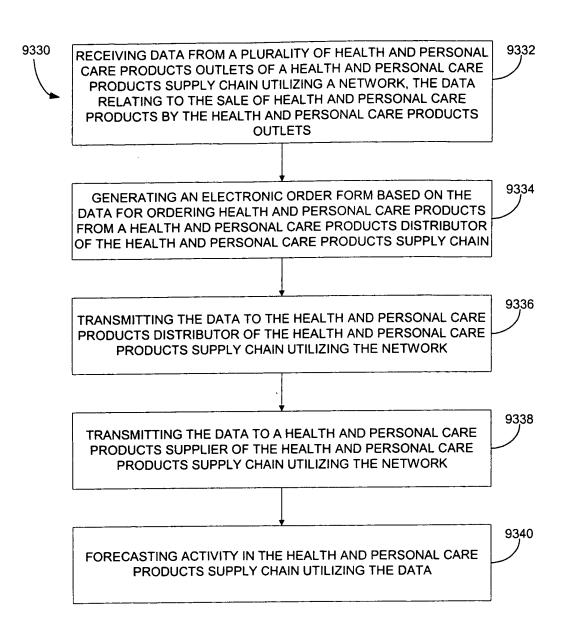


FIG. 93

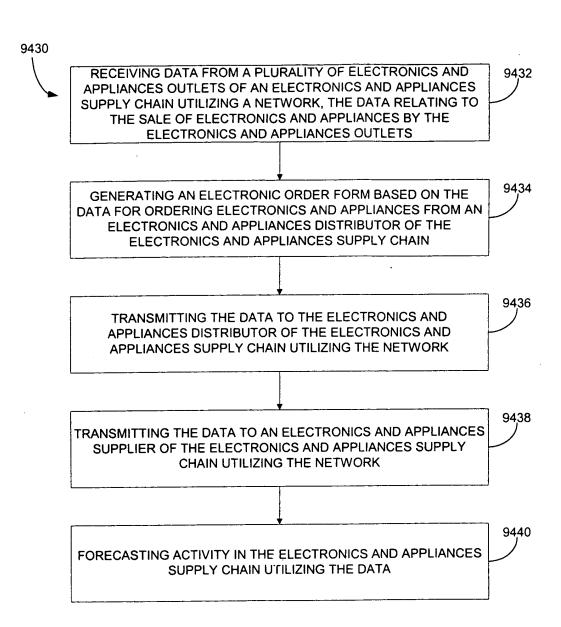


FIG. 94

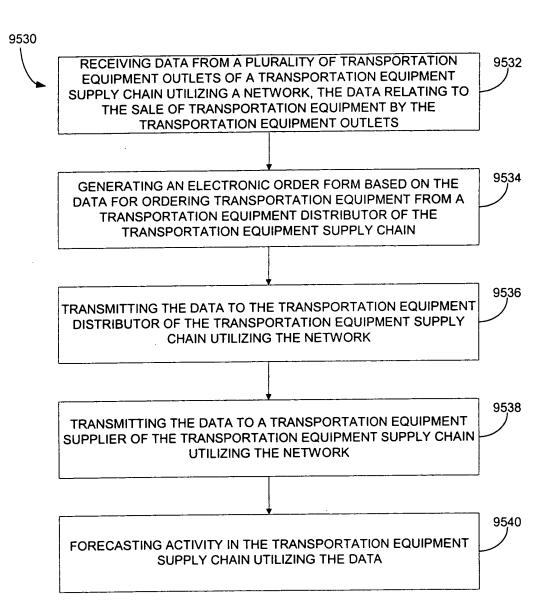


FIG. 95

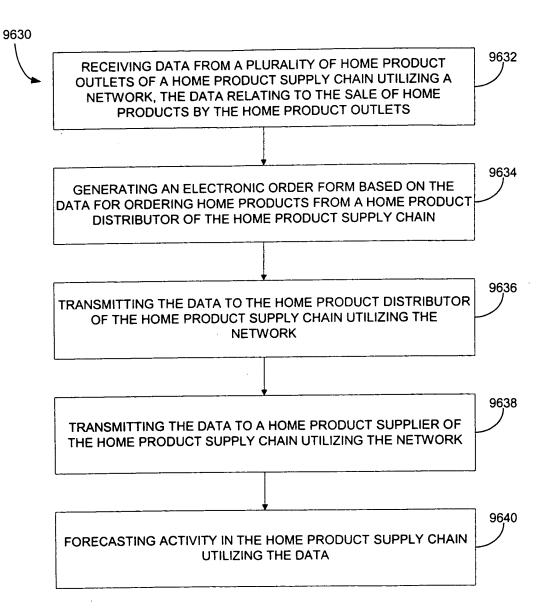


FIG. 96

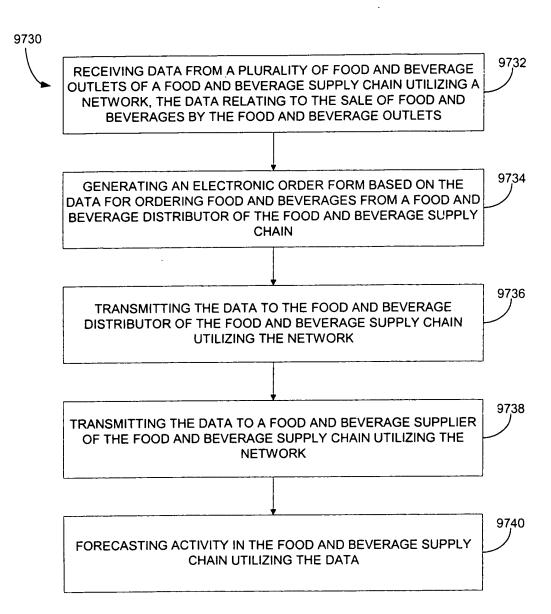


FIG. 97

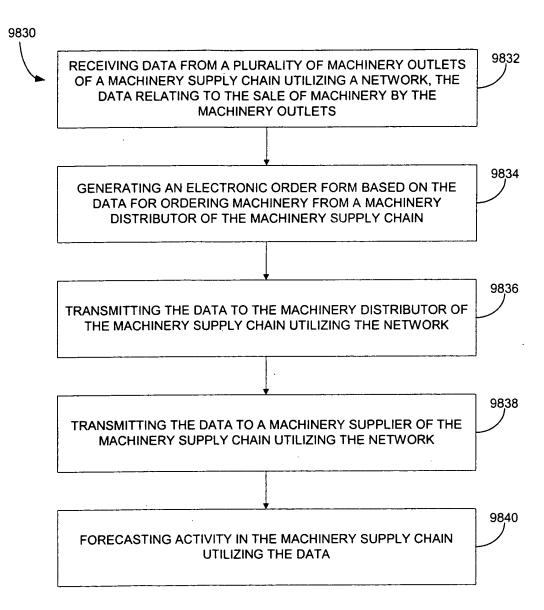


FIG. 98

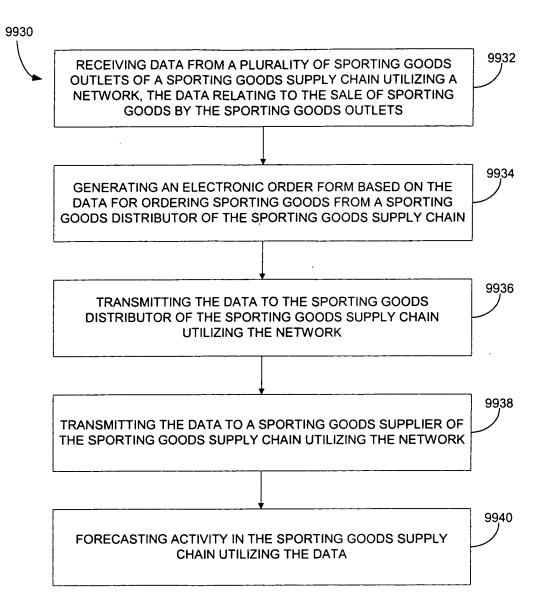


FIG. 99

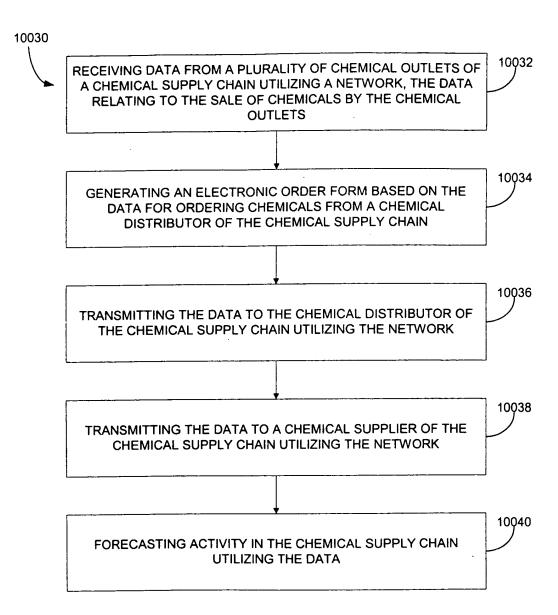


FIG. 100

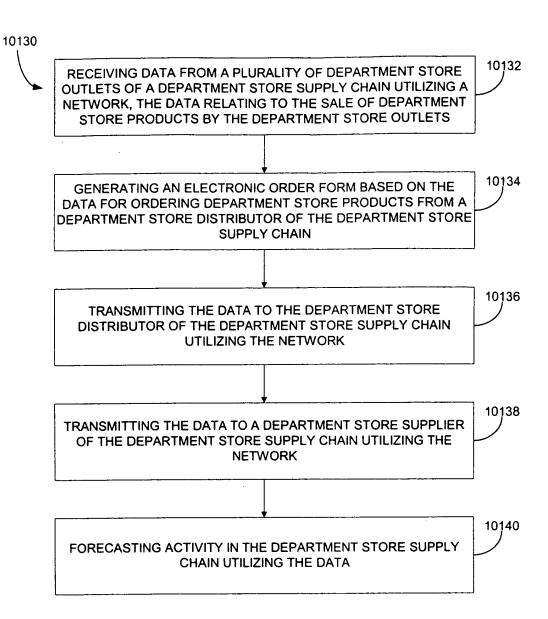


FIG. 101

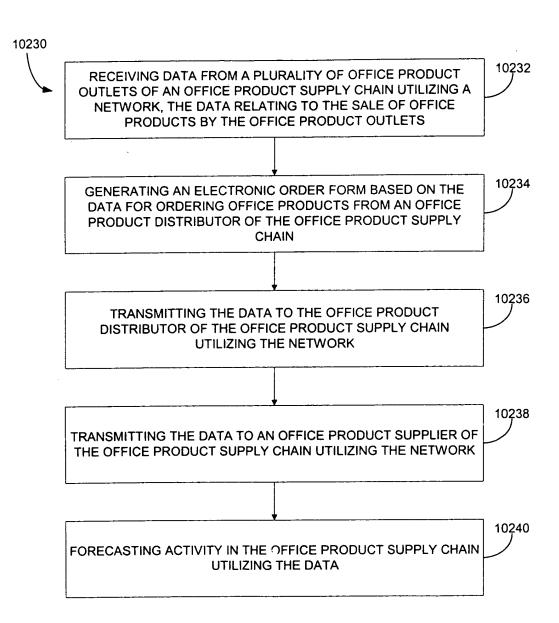
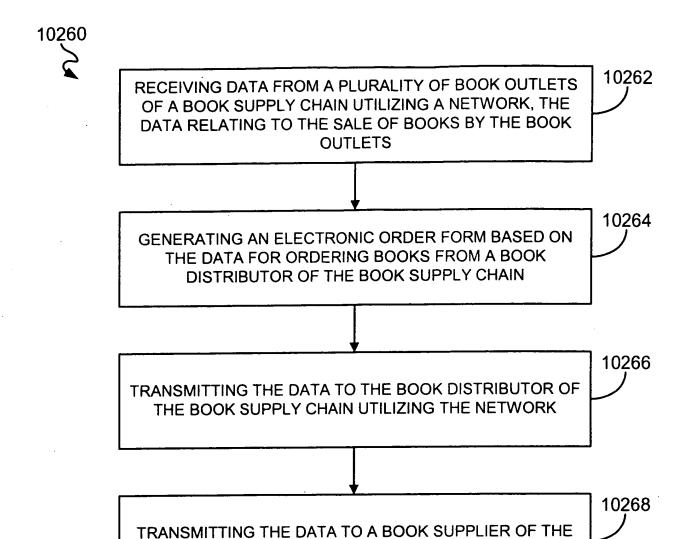


FIG. 102A



FORECASTING ACTIVITY IN THE BOOK SUPPLY CHAIN UTILIZING THE DATA

10270

BOOK SUPPLY CHAIN UTILIZING THE NETWORK

FIG. 102B

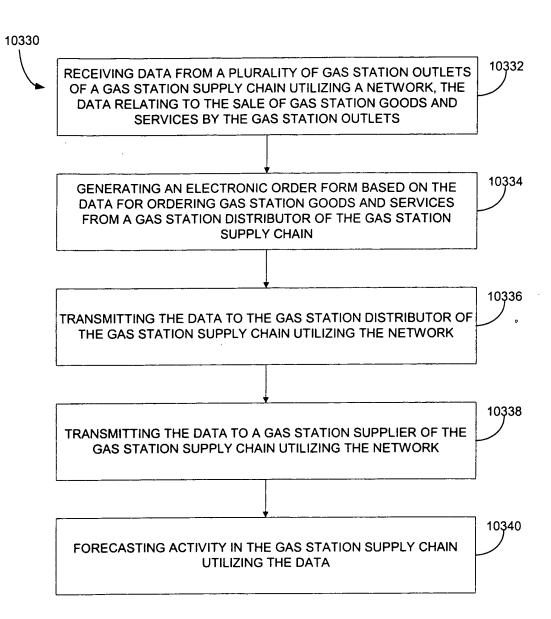


FIG. 103

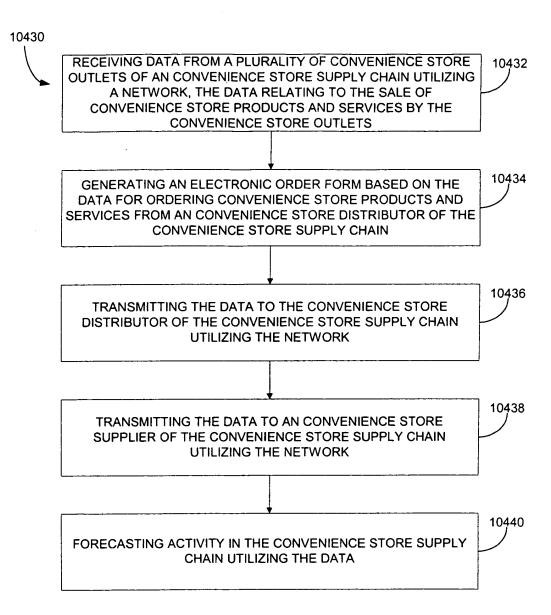


FIG. 104A

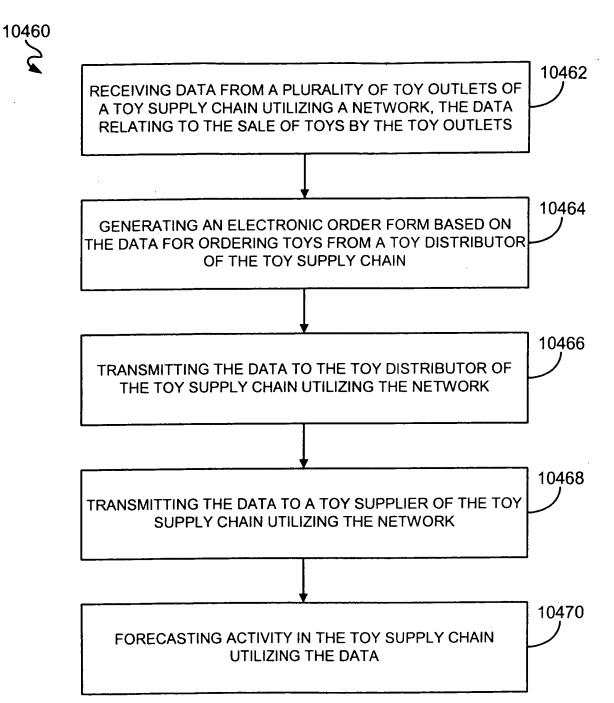


FIG. 104B

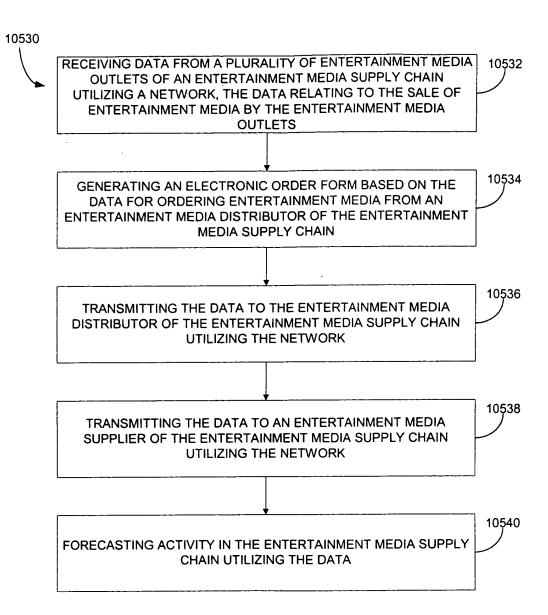


FIG. 105

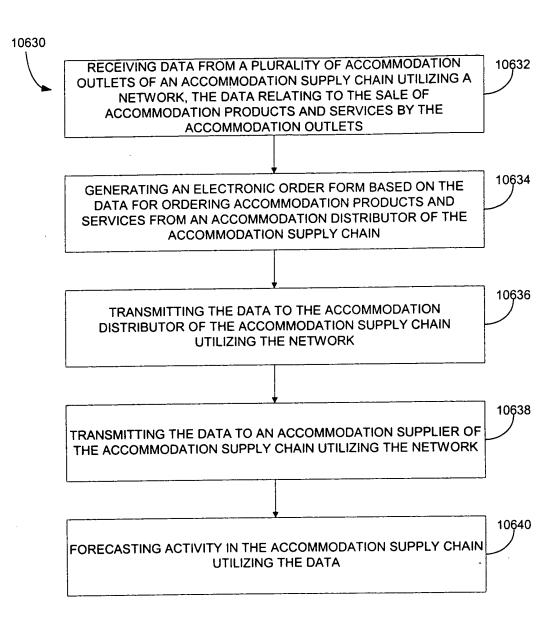


FIG. 106

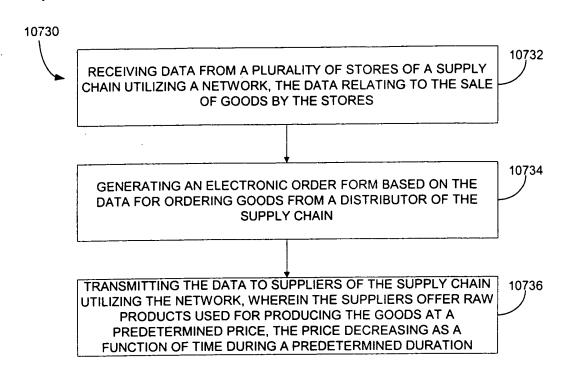


FIG. 107

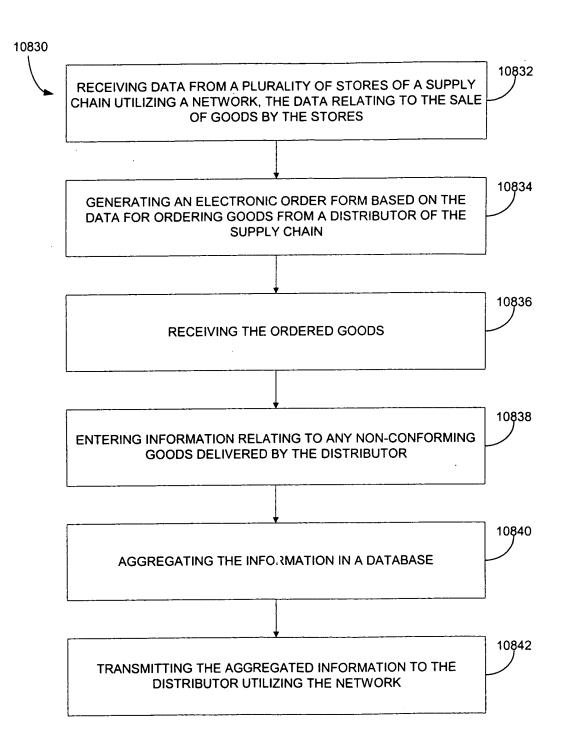


FIG. 108

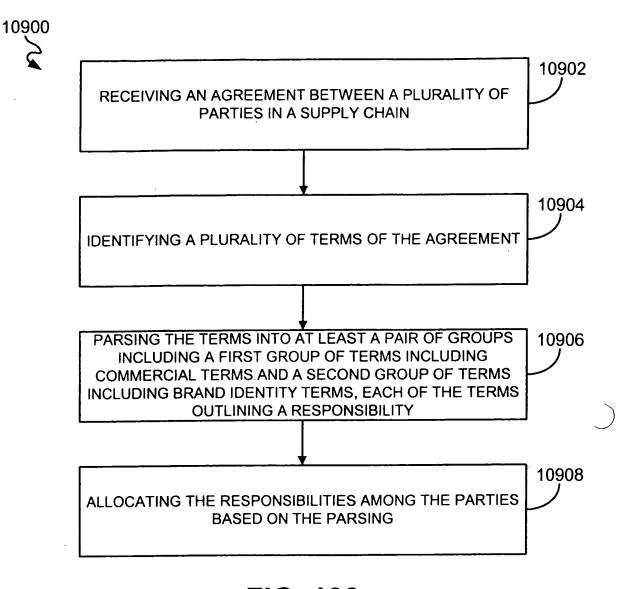


FIG. 109

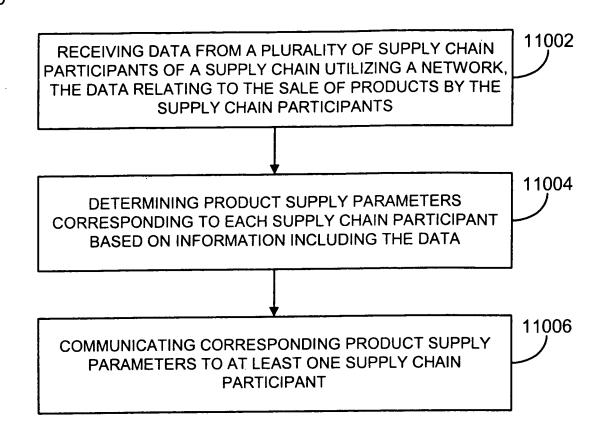


FIG. 110

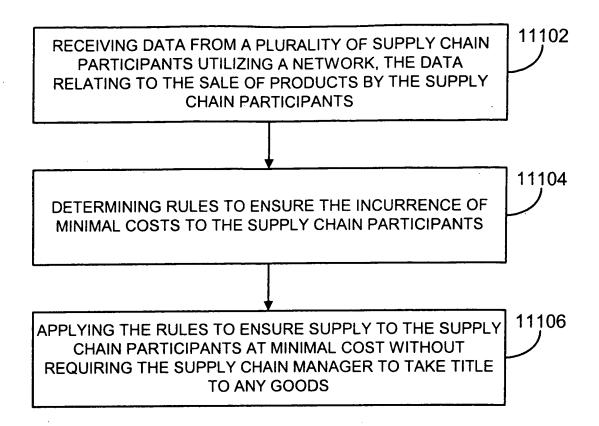


FIG. 111

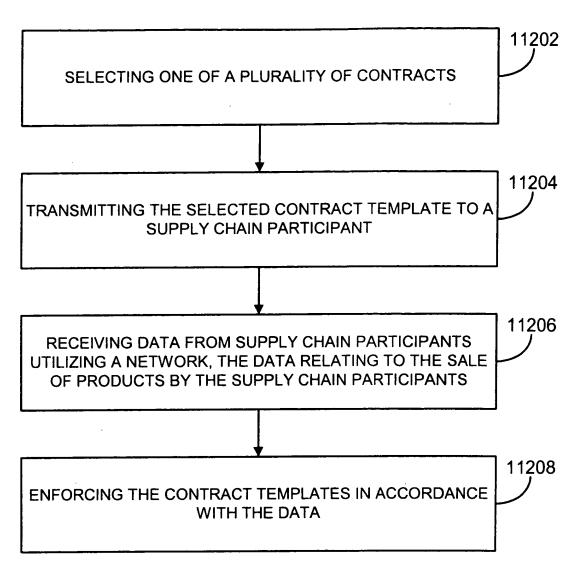


FIG. 112

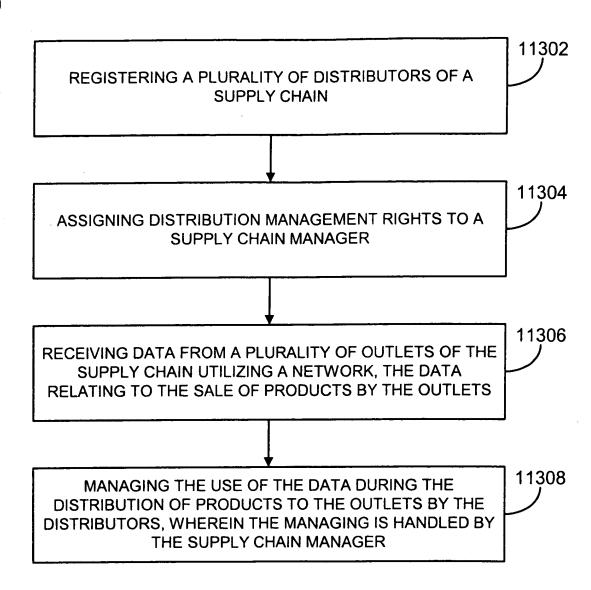


FIG. 113

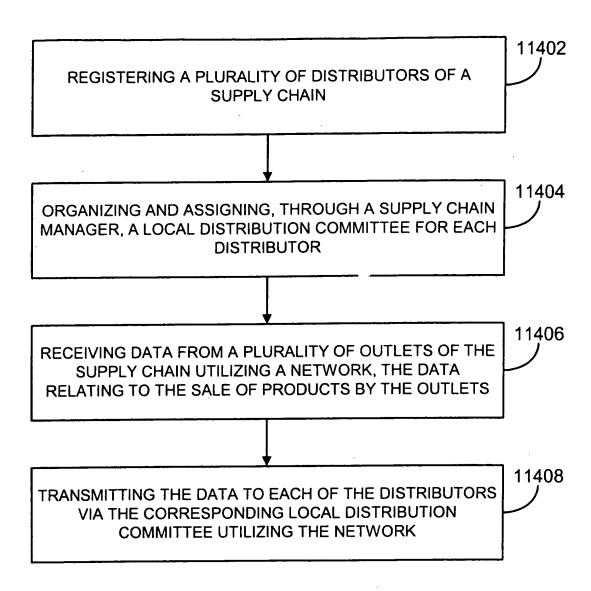


FIG. 114

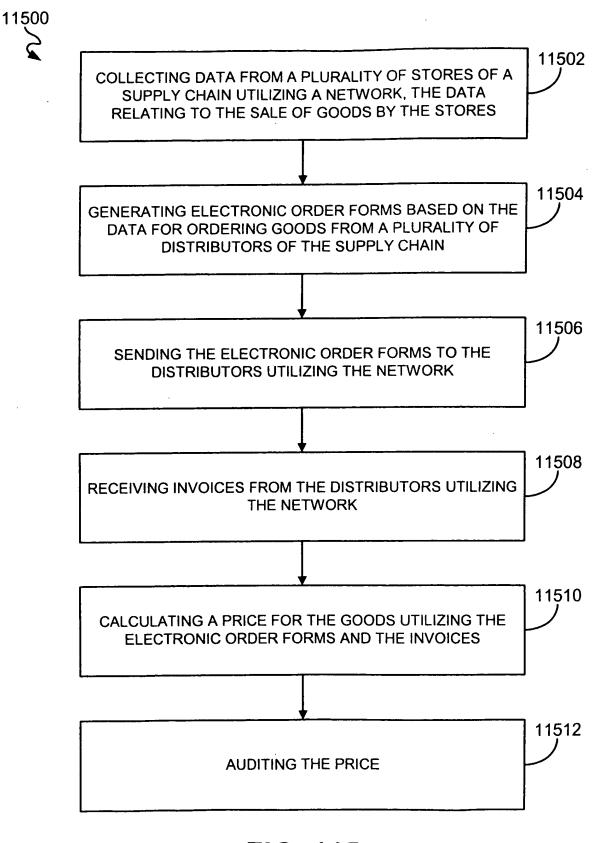


FIG. 115

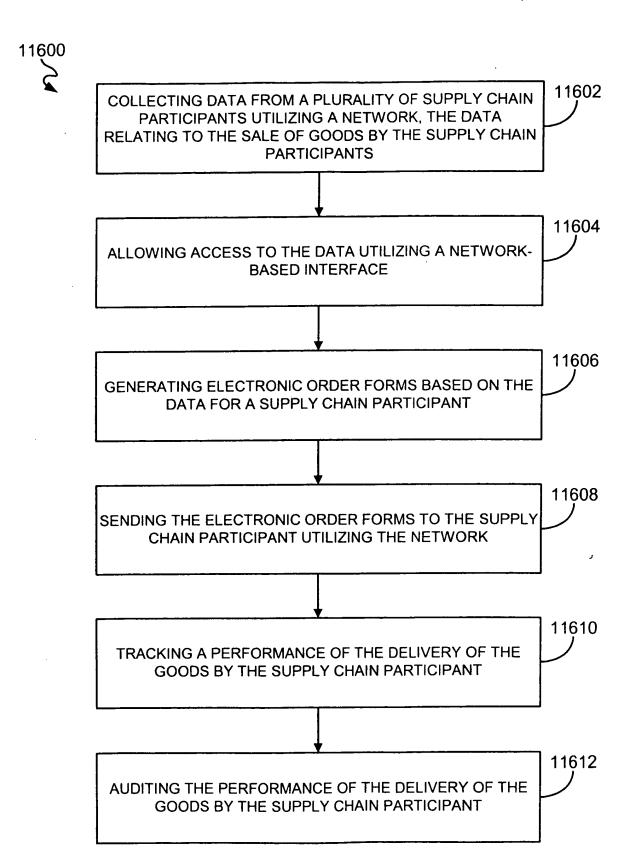


FIG. 116

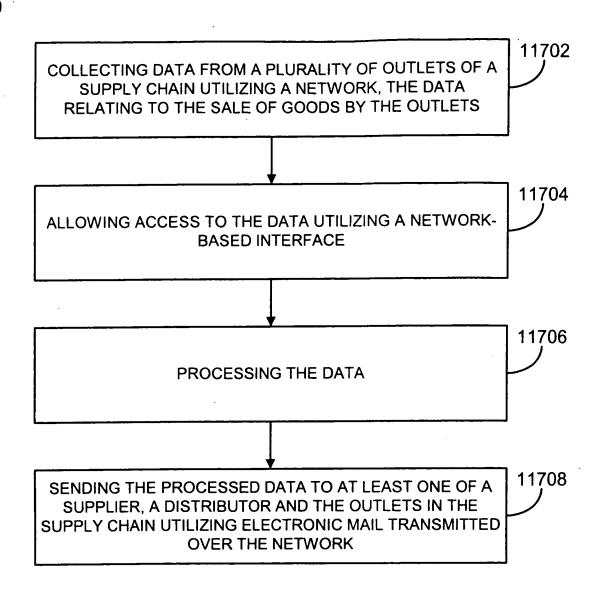


FIG. 117

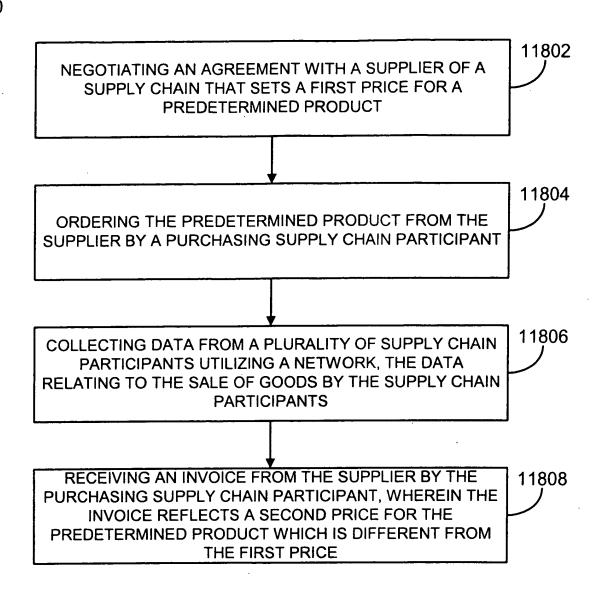


FIG. 118

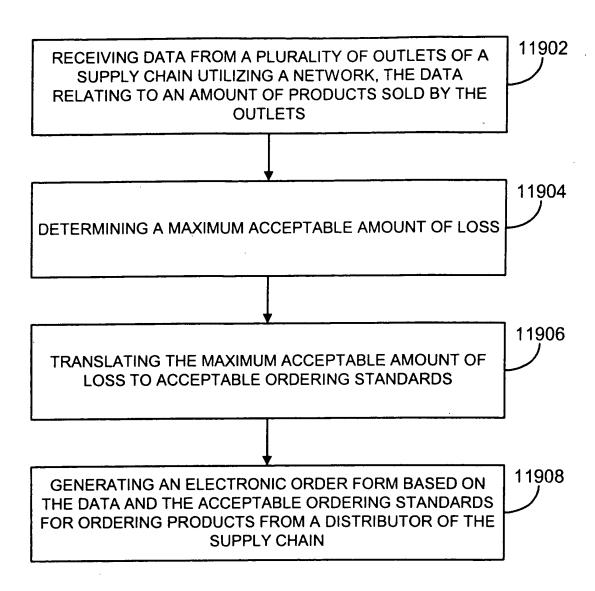


FIG. 119

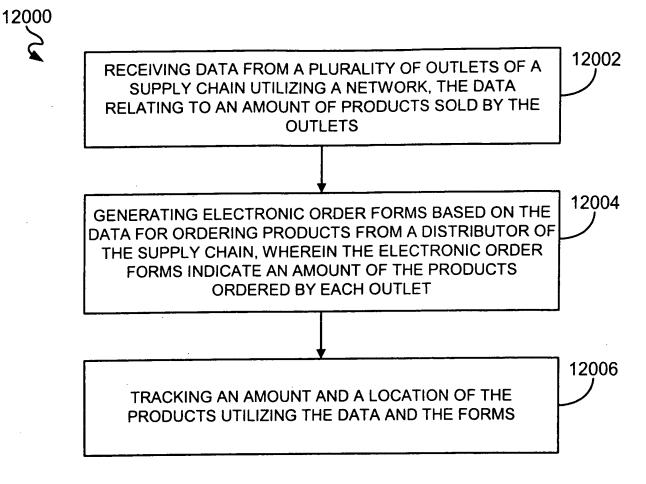


FIG. 120

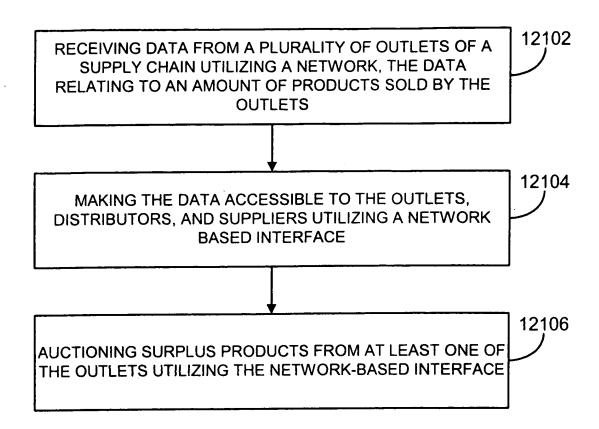


FIG. 121

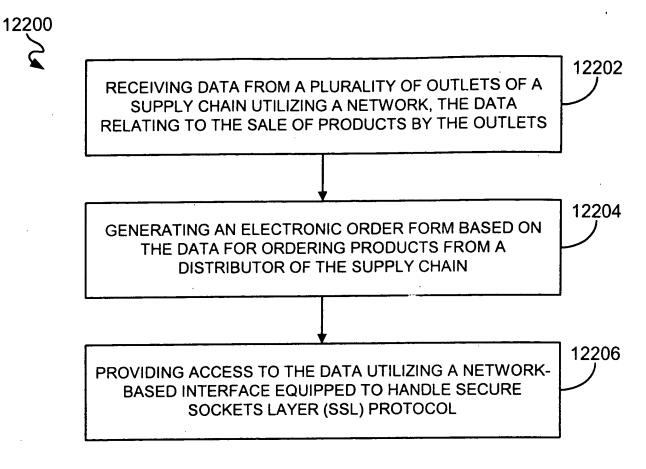


FIG. 122

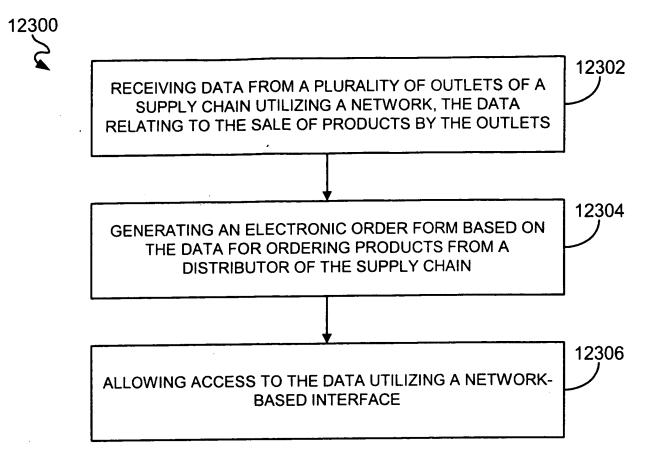


FIG. 123

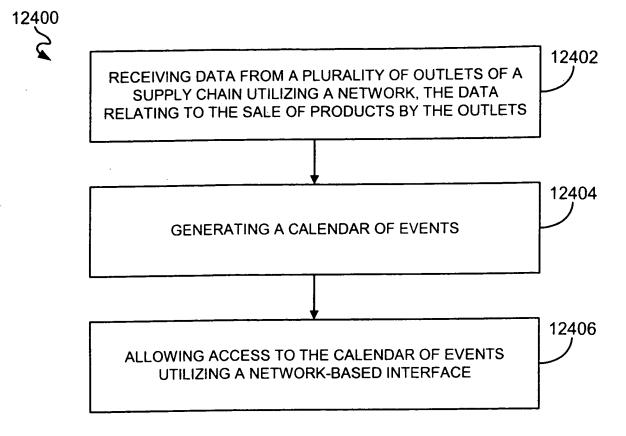


FIG. 124

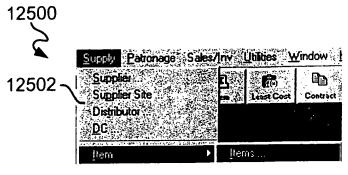


FIG. 125

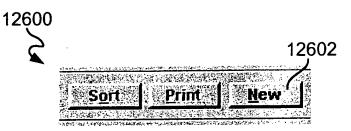


FIG. 126

2		12702
item Desc:	g particular design of the control o	The way of the same of the same
tem Number:	Status Code:	Active
Product Cat Code:	▼ tern Rank:	Barranan Santa Santa dan dan dari

FIG. 127

12800 V

Landed Cost by Distribution Center

ltem	Inv FOB	Freight	Freight Landed Routing	Routing
Bag - Medium	4.85	J	5.08	3 T.L
Bag - Large	6.7			3 T.
Biscuits - Frozen	12.33		5 13.48 TL	3 T.
Brush - Pot, Long Handle	40.2			. TL
Brush - Pot, Short Handle	24) TL
Carton - Breakfast	16.59	1.1		9 RDC
Carton - Large Fry	29.91			30.72 RDC
Carton - Medium Fry	18.92			2 TLMIN

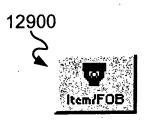


FIG. 129

13000

Supplier Item Desc:	(in the second s
Current:	CYes CNo Tie Otys
tems per Case:	5000 High Qty:
nnerpeck Contents:	5/1000 Cases Per Pallet:
tem Size:	Stacking Allowed:
Case Length:	Universal Product Code:
Cese Width:	Cases Per Truckload: 1350
Case Deptir	Net Weight: 39 00
Cese Dimension UAt	NCHE(S) Gross Weight: 39.00
tem Cube:	0.95 CUBIC FEET Weight U.Mt. POUND(S)
tem Shelf Life:	BarCode:

FIG. 130



FIG. 131

13200
Site Information Site Id: 16

Active

AMERISERVE-FARMINGDALE, NY

<u>Name:</u>

Status:

FOB Shipping Point
Railroad Name:
Rail Sidings:

FIG. 132

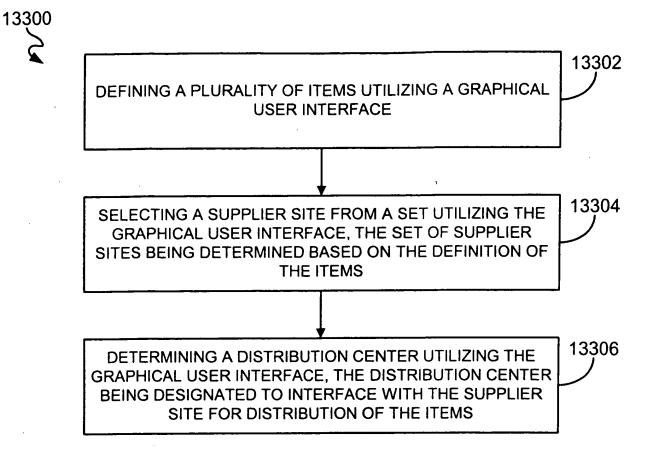


FIG. 133

13400

Item: MRAP-BACON DOUBLE CHEESEBURGER DELUXE Begin: 7/1/96	End: 9/1/96 Final:
Override Rules: C. Yes C. No Apply By: Cell	

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, N	TYSON FOODS - NEVV HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

13800 Contract

FIG. 138

13900

Min Ordr	UM 🚎 ै	Slip	Deliv.
1	TRUCKLOAD(S	Pallet	
1	TRUCKLOAD(S	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200 **置** Notif

FIG. 142

14100

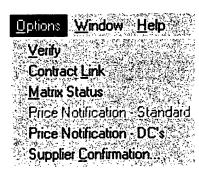


FIG. 141

14300



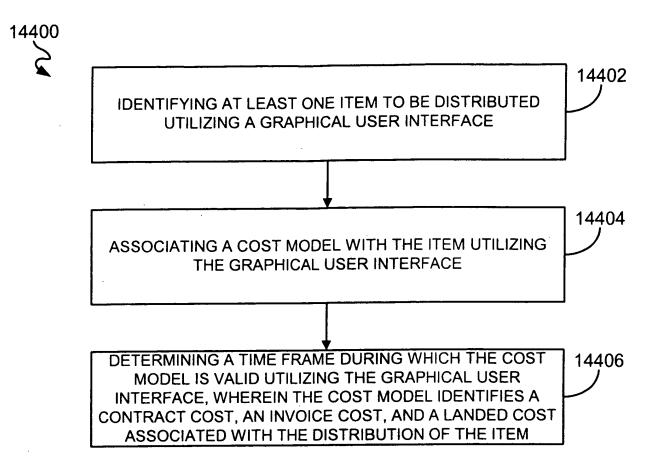


FIG. 144

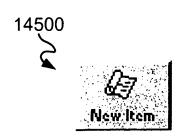


FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name: Jamie Hersh
Current Buyer Name: This Stainton

FIG. 146

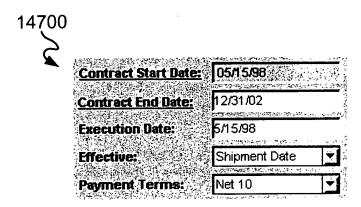
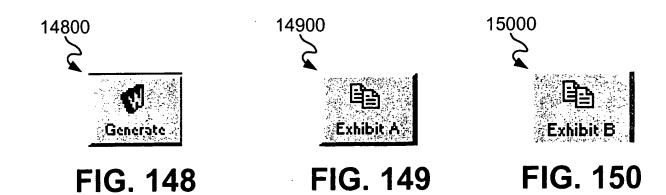


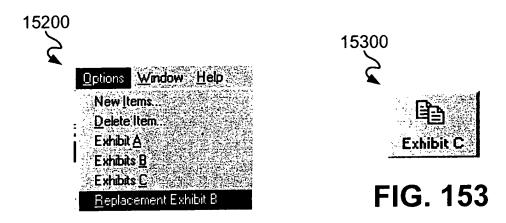
FIG. 147





Select the End Dates to Use on	the Exhibit		· · · · · · · · · · · · · · · · · · ·
item Description	Cost Matrix End Date	the same of	No End Date
PEEF - 77%	€8/1/8	© 2/24/08	C No Date
BEEF-WHOPPER 4.0 OZ	C 8/1/98	© 2/24/08	C No Date €
BEEF-WHOPPER JR 28 OZ	8e n.8	© 2/24/08	No Date

FIG. 151



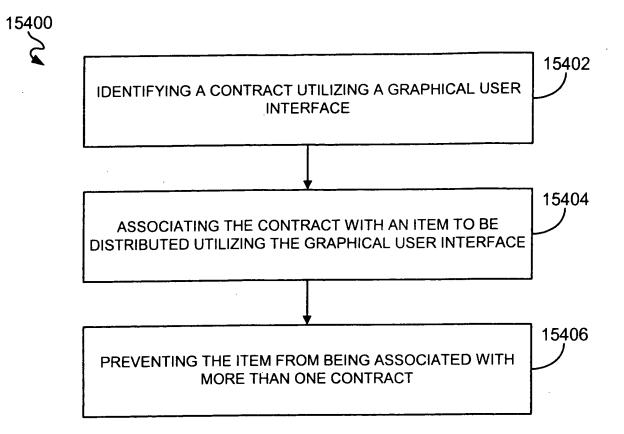


FIG. 154

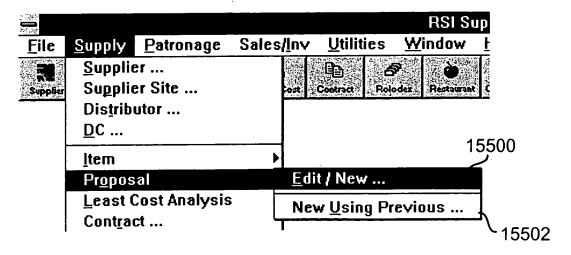


FIG. 155

15600

Proposal - Foam Hot	Cups & Polys	tyrene Lids	
Main Info Liems Suppliers DCs FOB Pric	e DC/Rest	Usage Templat	es: View Bid
Proposal Information			
Proposal ID: 1021		Proposal Due Da	rte: D6/12/97
Proposal Name: Foam Hot Cups & Polystyren	e Lids	Contr act Begin D a	de: p7/01/97
Buyer Name: Dennis Clabby		Contract End Da	ite: D6/30/98
Actions			
# Date: Action Description: 1 05/28/97 Sent this bid to Dart and also sen	t a request for inf	ormation to WinCup.	

FIG. 156



FIG. 157

	0	roposal - Foam Hot (Cups & Polyst	yrene Lids	¥ &
	Main Info Items Su	ppliers DCs FDB Price	e DC/Rest	Usage Templates	View Bid
15800	Search Quer	Reset			
اک ا					2 Rows Selected
	Query Values	× V	· -		The second and the second seco
	kem Descript	ion	2,917.70	* Kem Descriptio T 12/16 OZ (DRY)	
	COP 4 NOT		LDHO	T 8 OZ (DRY) 🚉 🔠	
	1				
			<u>>></u>		
			34.0		
			()		

FIG. 158

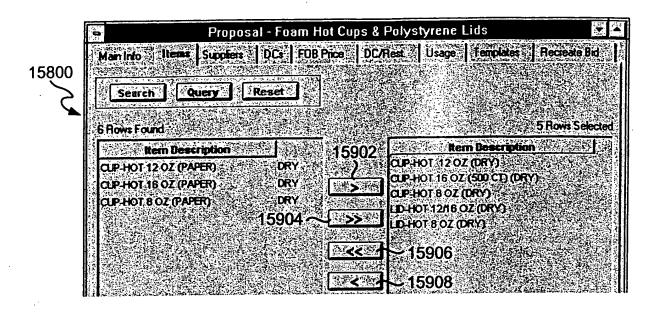


FIG. 159



The second secon	en e	1474.3
Main Info Items Suppliers DCs FOB Price	DC/Rest Usage Templates Recreate	Bix
Select The Appropriate FOB Price Component Worksh		
tem Description	FO8 Price Component	
MAYO-BULK	Mayonaise Components	
	(None Selected)	1
	Generic FOB Pricing	સ ક
	Mayonaise Components	Ş

FIG. 160

ite	n	10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Growth 9	Gros	s Wgt.	Iter	n Cube	Contrac	t Perio	d A	
CHICKEN-BK BROILER			5.00%		<u>32</u>		1.26	09/01/97	to 12/3	1/97	
CHICKEN-PATTY			7.00%		37.00		1.09		ik ik		
CHICKEN-TENDERS :			0.00%	6 SECURITARIA	25.00		1.06			Ž,	
Distribution Center			ected Count		Avg. RM			Projec Unit Us			♣
POST-ALBUQUERQ	576	心影	30	99.34%	## 6	.03	5.00%		755		10
POST-DENVER	:: B33	W. 1	39	99.05%	. 6	.68	5.00%		1,083		
POST-SALT LAKE 👑	116	の記	2	80.00%	5.45	.46	5.00%	AND IN MARK TO A COME.	37		

FIG. 161

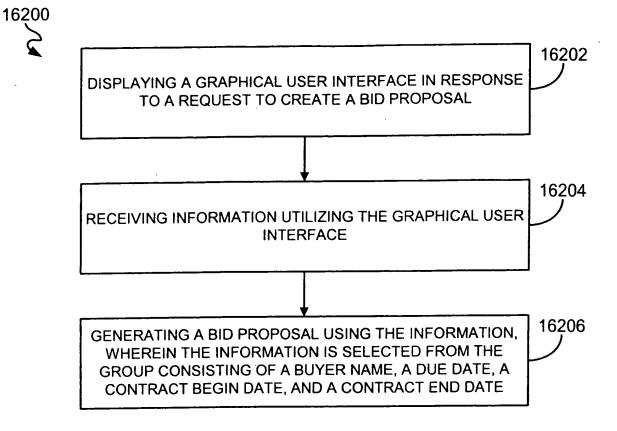


FIG. 162



FIG. 163

Supply	MS	Editable
	Word	Y/N
Bid Proposal Cover Letter	\$95°°°,	in Vi nciality
General Terms and Conditions	6. 7 in 11.11%	N ·
Usage Estimates	is in the second	$\sim N^{10}$, \sim
Supplier Facility Worksheets		New P
Item Information Worksheets ??		Nyr's
Sample Supply Agreement (3)		N
BK Specification Request		, N
FOB Price Component		St. You as a set
Truckload Freight Worksheet		
LTL Freight Worksheet	SERVICE SERVICE	经10.4 8.6.2017

FIG. 164

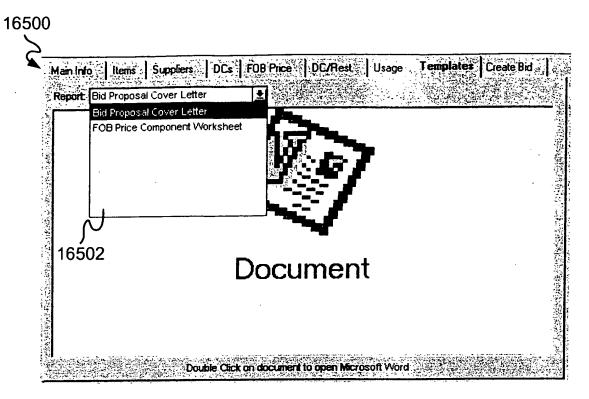


FIG. 165

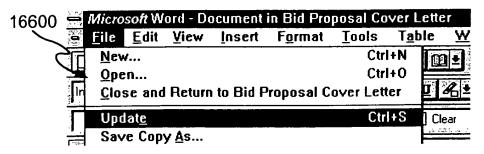


FIG. 166

Main Info . Ite	ms Suppliers DEs	FOB Price	DC/Rest Usage	Templates Creat
				Bid Proposal Sent
		Maria Walang		Did Fi Upusa Seri
	Bid Propo	sal Will Include C	recked Documents	
r- General			Cost	
120 000 - 100 - 100	osal Cover Letter	x	ACCEPTABLE AND ASSESSED.	ponent Worksheet
		Sept. 12. 12. 12. 12. 12. 12. 12. 12. 12. 12		
General	Terms & Conditions	F.	Truckload Frei	
Usage Es	timates .	, x .	LTL Freight Wo	rksheet
Supplier	Facility Worksheet	⊼	Blank Sheets	
item info	rmation Worksheet	įπ.	Supplier Facility	/ Worksheet
			item informatio	
Sample 5	upply Agreement	X		
BK Specif	ication Request	्रा	FOB Price Com	ponent Worksheet
			Truckdoad Freig	iht Worksheet 📜 🦼
	reight Worksheet will be	2.47 (25.47) (3.25) (3.27) (3.27) (3.27)	LTL Freight Wo	rksheet
	by system if necessary			THE STATE OF THE S

FIG. 167

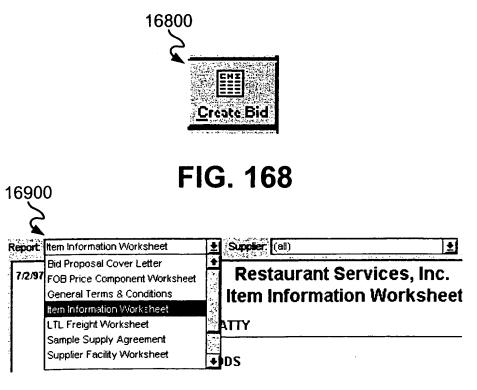


FIG. 169

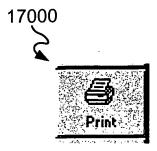


FIG. 170

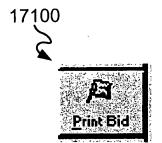


FIG. 171

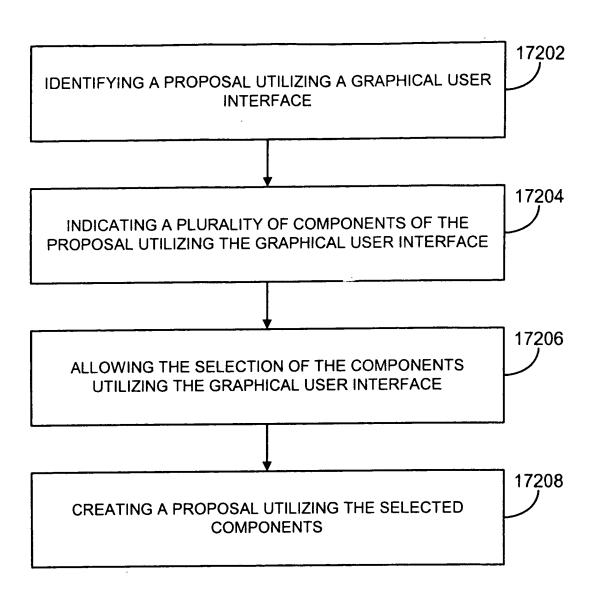


FIG. 172

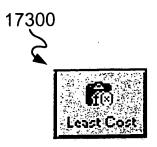


FIG. 173

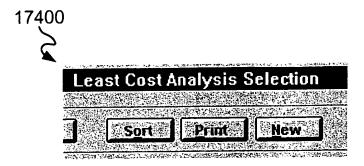


FIG. 174

Supply Patronage Sale	s/ <u>I</u> m	v <u>U</u> tilit	ies W	ndow.	Help)	
<u>S</u> upplier Supplier Site	iost	Contract	Rolodex	Restaurant	B Owner/Org.	⊋ Member
Distributor DC						
<u>l</u> tem Pr <u>o</u> posal						
<u>L</u> east Cost Analysis	Ε	dit / Viev	٧		Ctrl+Sh	ift+Z
Contract	N	lew (Usii	ng Previ	ous)		轉款

FIG. 175

The second second second section is a second section of the second secon	医乳球 经收益的 化铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁	THE PERSON STATES	47000
Bid Proposal Name:	(None)	+	17600
	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)		
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)		

FIG. 176

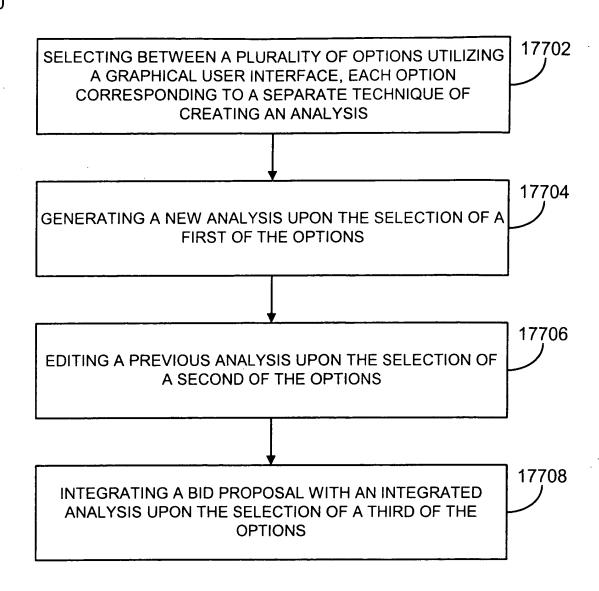


FIG. 177

1	7800
	ہے
	×

Analysis Name:	Hash Brown Actual
Analysis ID:	1036
WANTED THE SECOND THE SECOND SECOND	Dennis Clabby
子、大学、大学等的的特殊、大学的特殊的工作。 计对象数据	 *** と、このでは、これでは、これでは、これでは、これでは、これでは、これでは、これでは、これ
Period of Agreement:	10/1/97 THRU 9/30/98
Unit Of Measure:	CASE(S) ✓

FIG. 178

Version (1) of (9)	
What is the max # of FOB points to allocate to each DC ?	
	FOB + Freigh 🛣
What is the RSI Invoice FOB Upcharge (Downcharge)?	0.0000
	No ▼
Solution Strategy: Standard Last Revision: 9	M 5/97 1:04 PM

FIG. 179

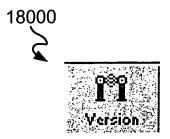


FIG. 180

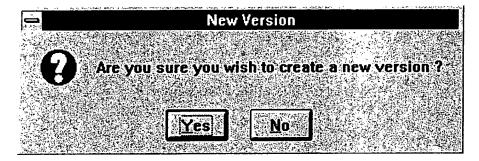


FIG. 181

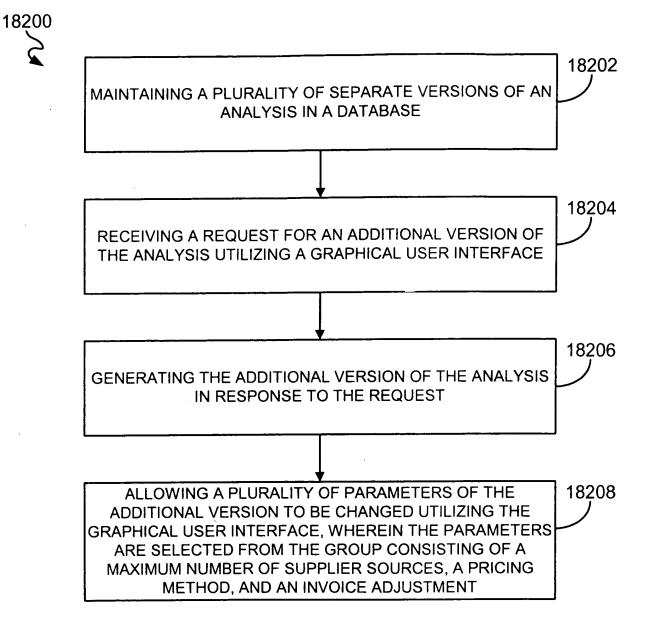
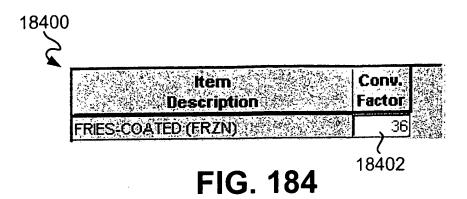


FIG. 182

Search Query Reset		
Query Values		7 Rows Sele
Supplier FOB		Supplier FOB
OOP		DOPACO-DOMNINGTOWN, PA
		DOPACO-KINSTON, NC
The second secon	. ≾(_)	DOPACO-ST. CHARLES, IL
		DOPACO-STOCKTON, CA
	>> \	IMPERIAL BONDWARE-SHELBYVIL IL

FIG. 183



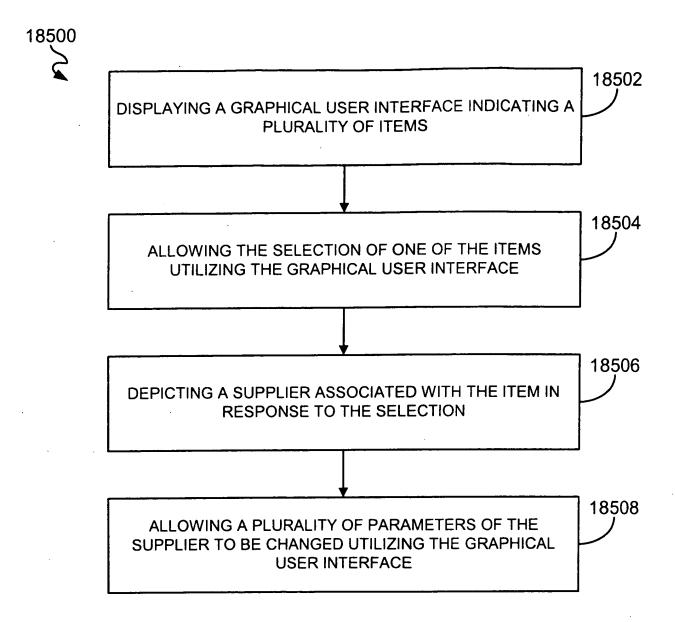


FIG. 185

tem Descrip	tion	Supplier FOB		1
CUP-COLD 16 OZ		DOPACO-DOWNINGTOWN, PA		
CUP-COLD 22 OZ CUP-COLD 32 OZ		DOPACO-DOMNINGTOWN, PA DOPACO-DOMNINGTOWN, PA		·
Supplier Item Desc:	6 OZ COLD CUP	Rem No:	CP2942	
tems per Case:		Tie Qty:	5	
Innerpack Contents:	200	High Qty:	5	
ten Size:	e estados in legion metrologicos de la decida decida de la decida decida de la decida decida decida decida decida de la decida de la decida decida decida decida de la decida	Cases Per Pallet:	CONTRACTOR AND CONTRACTOR AND CONTRACTOR	
ttem Shelf Life:		Stacking Allowed:	● Yes ○ No	
Cese Length:	22.125	Mandatory Case Cube:	3.43 CUBIC FH	T)
Case Width:	15.125	Cases Per Truckload:	769	
Case Depth:	7.75	Gross Weight:	29.28 POUND(S	
Case WM (NCHE(S)	Het Weight:	27.28 POUND(S)

FIG. 186

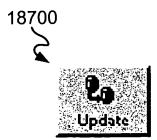


FIG. 187

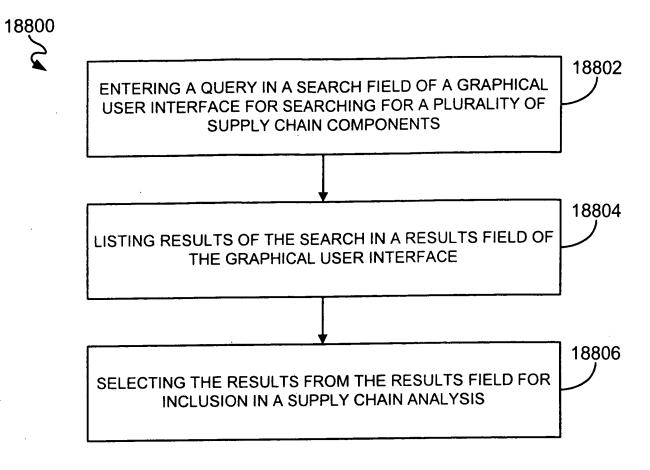


FIG. 188



Supplier - Te	rms SLP/PLT.	Minimum	Maximum	include 💉 🛨
CAVENDISH FARMS	⊉ Pallet ±			● Yes C No
JR. SIMPLOT COMPANY	Pallet 👤			● Yes ○ No
LAMB-WESTON, INC.	🚨 Pallet 🚨	200,000,000		Q Yes 🔘 No
では、 では、 では、 では、 では、 では、 では、 では、	Bellevine of the thirty	The second of th	क्षण (निकासकार) (न न १०)	CONTRACTOR STATE OF THE STATE O
Supplier FOB	WATER TO THE TANK	Minimum	Maximum	include
LAMB-WESTON, INCPASCO, WA		90,000,000		● Yes ○ No
LAMB-WESTON, INCRICHLAND WA		0		● Yes ○ No
LAMB-WESTON, INCAMERICAN FA	LLS ID	90,000,000	110,000,000	● Yes ○ No

FIG. 189

Supplier	erms SLP/P	LT	Minimum	Maximum	include	3	+
MCCAIN FOODS	∑ Pallet				🖸 Yes 🔳 No		
NESTLE FOOD COMPANY	⊉ Pallet	*			● Yes ○ No	層	
ORE-DA FOODS	◆ Pallet	Ð	225,000,000		● Yes ○ Ho		7
	ないはなるので、年代の方式である。 できないまで、いいないのかでき	いるできること	ario estable 174. 172. Ernner i Terrorio († 172.	kner formælynning. Sempler og virkerin			
Supplier FO		6 - 10 3 - 10 3 - 10	Minimum	Maximum	include	2	
MCCAIN FOODS, LTD PRINCE EDW	(ARD ISLAND 💥	711 T	18,000,000	30,000,000	O Yes @ No.	2	
MCCAIN FOODS LTD PORTAGE LE	PRAIRIE :		45,000,000		O Yes © No		
MCCAIN FOODS, INC-OTHELLO, W		, Y	27,000,000	132,000,000	● Yes ○ No		

FIG. 190

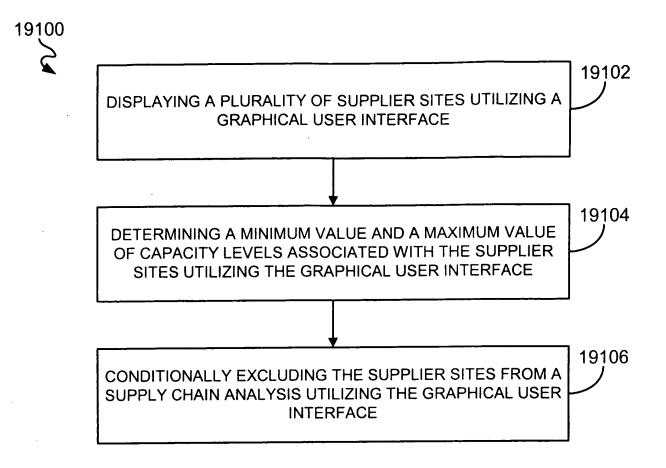


FIG. 191

Supplier	*	Volume	有经验	增減		的 数		1
HUDSON INDUSTRIES	0							Ų.
INTERNATIONAL DIVERSEF.COODS		為特別	A Last	到海		12:54		
SUPERIOR COFFEE & FOODS		通訊等的					5 (3)	
. Live the transference and analysis of the control	and a consta	(大学学者) (1975年)			2014年2月2日 2014年2月2日 2014年2月2日		Shirt of Said	Sign (
Supplier FOB		. item		Cont	FOB #	Volun	ne 🔻	
	MAYO-BI	JĽK	课的于今	8.	4200	0 经额线		
HUDSON INDUSTRIES-TROY AL	SAUCE-B	ULK-TART	\R .	9.	2300	D 表情等	SE SE	ķς.

FIG. 192

Supplier	Weburn	St. Williams		
SSI FOOD SERVICES				
TEXAS AMERICAN FOOD SERVICE	0			
WHITEFORD FOODS	· 10 / 10 / 10 / 10 / 10 / 10 / 10 / 10	图 資源資富。		
とは、これはなる時、同じなる。 はれる はれない かいかい はっぱん かいかん しょうしゅん はんしょう いいかい はままから はっぱき はい はまれる はいしょう	14年1月2月1日 - 121日 - 122日 - 122日 - 122日 1822年 - 122日	AND THE PROPERTY OF	TO THE PARTY	THE REPORT OF THE PARTY OF THE
Supplier FOB			t FOB # Ve	dume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	对的 证据	1.0026 10	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	STATE OF THE STATE	1.0016 👫 2,0	90,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	STATEMENT	1.0010 2 2.5	508,000 ± (*)

FIG. 193

AMIDA FOODS	C et all o	Volume				
VENTURA FOODS VENTURA FOODS		100,000	の中ではない。	All The Marie	- 51-51-51-51-51-51-51-51-51-51-51-51-51-5	Se franke Linker me Lei
Supplier FOB	yerrane energya. Baro-Taleba, Se	ten i		Cont FOB	# Volu	ne se
VENTURA FOODS-CHAMBERSBURG	3. PA MAYO BL	3447-1-1-1-1-1		8.9400		102-103 A
VENTURA FOODS-CHAMBERSBURG	G, PA MAYO BL	LK AND A	門遊戲的	8.8400	in But	43.8 E
VENTURA FOODS-CHAMBERSBUR				9.5100	. O 3/44	
VENTURA: FOODS-CHAMBERSBURG			Chief Chief	9,4100	1 200 A	
VENTURA FOODS-CITY OF INDUST		12. 11 A 1/2 (A.1	200 200 100 100 100 100 100 100 100 100	9.1200 9.0200	11	18 - 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1
Ventura Foods-City of industi Ventura Foods-City of indust		ULK-TARTAR	L SART	9.5800	0	海 安治
VENTURA FOODS-CITY OF INDUST		ULK-TARTAR		9.4800	21 3345	A. 据代

FIG. 194



item Description	Supplier FOB
FRES-COATED	CAVENDISH-PRINCE EDWARD
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON
FRIES COATED	L'AMB-WESTON, INC. PASCO, WA
Distribution Center	Delivered # Volume
AMERISERVE OMAHA, NE	0.3750 0 0
AMERISERYE-PLYMOUTH, MN	0.3850 0 0
AMERISERVE-WAUKESHA	0.3670 0
FLEMING FOODS-KAPOLE	0.4725 0 0
KING PROVISION-ATLANTA	0.3950 0

FIG. 195

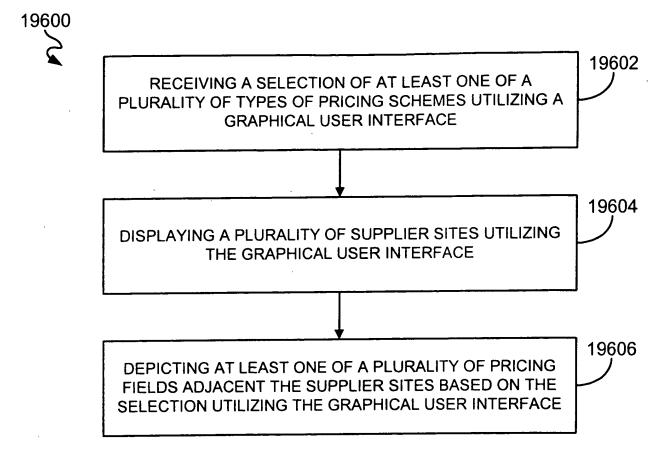


FIG. 196

Total Rest. Growth Amount	Usage Period		
5.00% ∼19702	09/01/97 to 08/31/98		
Distribution	Current	Restaurant Proje	cted Avg. 2
Center	Rest. Count	Growth % Rest	. Count
AMERISER VEIPOST-ALBUQUERQUE	27	5.00%	
AMERISERVE/POST-DENVER AMERISERVE/POST-SALT-LAKE,UT		5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

item.	Item Growth % Usage Period	d . 对 多数。2
CHICKEN-PATTY	_0.0d	
Distribution Previous Projected Center Usage Rest. Coun	Covg.: Avg. # DC/Item Projected Factor & RM Growth Usage	
AMER-OMAMA 44,035	98.49% 24.12 4.00% 49.2	05
AMER-PLYMOUTH 37,141	7 100.00% 1 8.30 5.00% 40,8)23
AMER-MILWAUK 38,520 18	8 100 00% 319.02 0.00% 42,9	109

FIG. 198

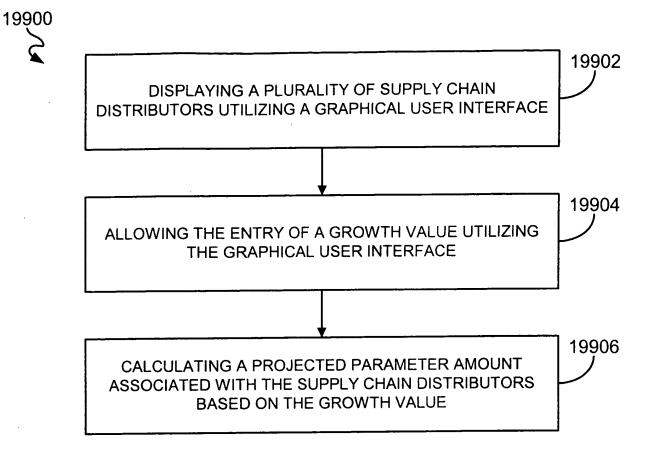


FIG. 199

CAVENDISH FARMS	Dieppe	NB	E1.46X4
J.R. SIMPLOT COMPANY-HERMISTON	V.OR Hermiston	。" 一一一文人经验,就是特别	\$ 99999
LAMB-WESTON, INC. AMERICAN FAI	LS D American Falls	D	83211
Distribution Center.	Lane Restriction	Hon	or TL Rate
AMERISERVE/POST-ALBUQUERQUE	◯ Solver ◯ Required 🏵 Ex	kcluded 🦂 🦠 🦠	[]
AMERISERVE/POST-DENVER	C Solver C Required © Ex	cluded 🗺 🔀	TERE L
AMERISERVE/POST-SALT LAKE,UT	Solver C Required @ Ex	 462-4762-3782-7782-7782-7 	Γ
AMERISERVE-OMAHA, NE	C Solver 15, C Required @ Ex	cluded 🚐	Γ.
AMERISERVE-PLYMOUTH, MN	C Solver C Required © Ex	cluded 🔆 🗀	5

FIG. 200

20002

20100

Supplier FOB	Addr	ess	经 表现于美	3
CAVENDISH FARMS	Dieppe	NB:	E1A6X4	
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999	
LAMB-WESTON INC. AMERICAN FALLS ID	American Falls	ta PD.	83211	
Distribution Center	Lane Restric	tion 🔑	Maria Cara	
AMERISERVE POST ALBUQUERQUE	Solver Requir			
AMERISERVEIPOST-DENVER	Solver 🔘 Requir	ed 🔘 Exclu	ded	3

FIG. 201

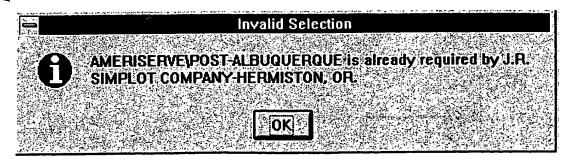


FIG. 202

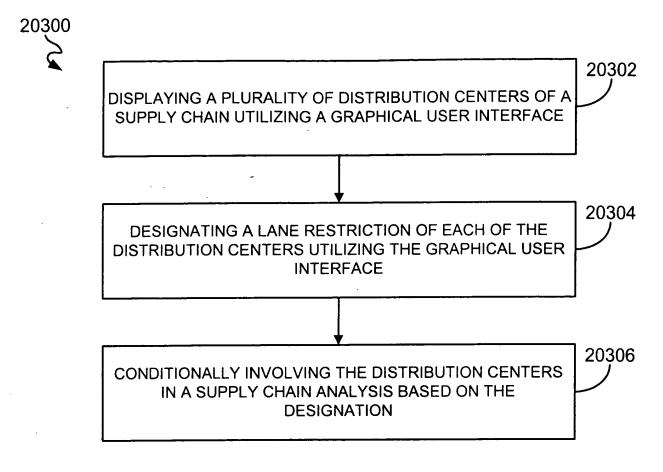


FIG. 203



Supplier FOB	等為 均差確認的	Address	
CAVENDISH FARMS	• Dieppe	YE WIND	yE1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON: INCAMERICAN FALLS ID	American Falls	D	83211
Distribution Center	Truckload Lane Freight Distance		<u>.</u>
AMERISERVE POST-ALBUQUERQUE	1,617		-
AMERISERVEPOST-DENVER	1,277		
AMERISERVEPOST-SALT LAKE UT.	691		

FIG. 204

Súpp	lier FOB	[K+9]54	的时 保护	作為認為	, Addre	89		
O.K. FOODS-FORT SMIT	TH AR		Fort 9	Smith		AR	72904	
TYSON FOODS-CREEN TYSON FOODS-RUSSE			# 12 A 2 2 A 2 A 3	n Forest etville		AR AR	Marine Sales	
Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS	Carlo P.
PS-ATLANTA	15,000					1.10		120
PS-BURLINGTON	15,000	400.00				1.20		

FIG. 205

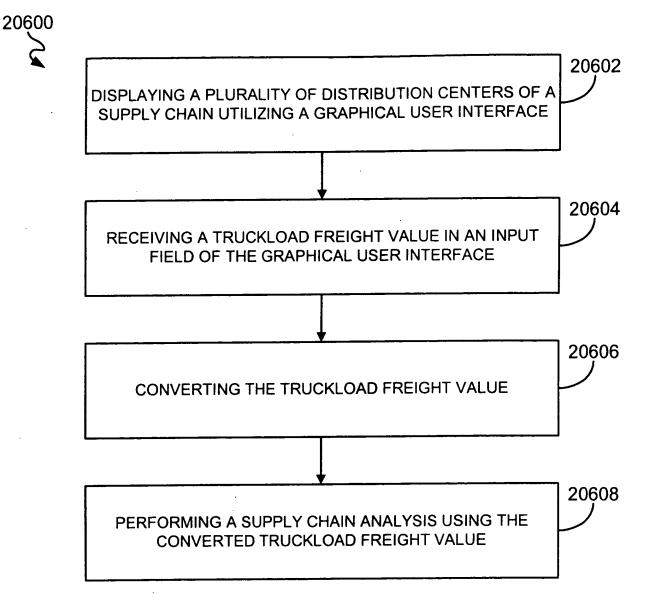


FIG. 206

1	Analysis Region Force FOB
٠.,	MCCABE-PORTLAND/RMA-ANCHORAGE 🔘 Yes 🔘 No
をあるとは	
	Distribution Center Name Site Role
+ 2	MCCABE QUALITY FOODS PORTLAND Corporate & FOB Point RESTAURANTS NW-ANCHORAGE Corporate & FOB Point

FIG. 207

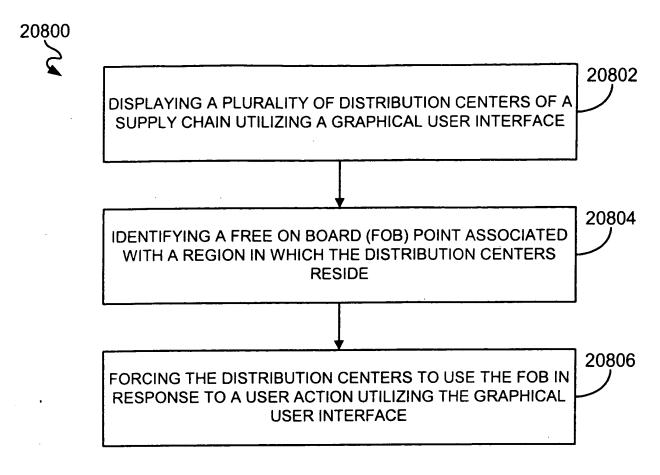


FIG. 208

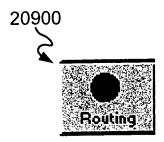


FIG. 209

ptimal Product Routing	Freight Information Provided	
THE CONTRACT OF THE PARTY OF TH	Freight Information Provided	
port Parameters	LTL Routing Grid By Lane	
Supplier: (All)	Routing Results By Lane	3
Supplier FOB: * (All)	Routing Results By Lane, Item	
Distribution Center: (All)	Routing Results w/RDC Breakout By Lane	
	Routing Results w/ RDC Breakout By Lane, Item	
	TL Freight Variance Analysis	

FIG. 210

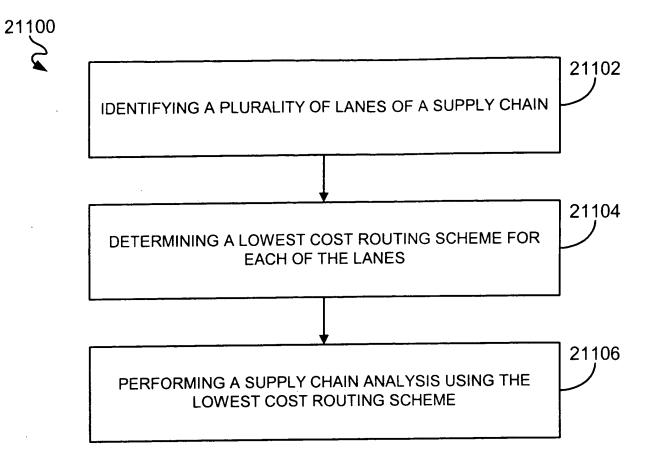


FIG. 211

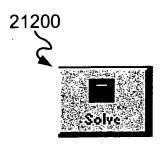


FIG. 212

213	02
Report Selection Report Type:	Report Name:
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume Comparison Reports Cost Matrix Preview	<u></u>
Optimal Product Routing Tab Reports	
(A)	ew Capacity & Prices <u>▼</u>

FIG. 213

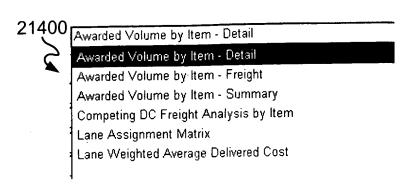


FIG. 214



Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)
Invoice FOB Detail Comparison (with conversion)
Invoice FOB Savings Comparison (no conversion)
Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Report Name
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion)

Invoice FOB Detail Comparison (no conversion)

FIG. 217

2	180	0
	رے	
	-	

5 Children of Cast Number Section	والمرابع والمراجع والم	
ltem:	HASH BROWNS(ROUND)	
Comparison Versions	Base version	
	vVith LTL riding with CCF, forced TL	
	LTL moving with CCF, no Cavendish	Ž
Include Cost Matrices:	Yes C No C	

FIG. 218

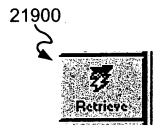


FIG. 219

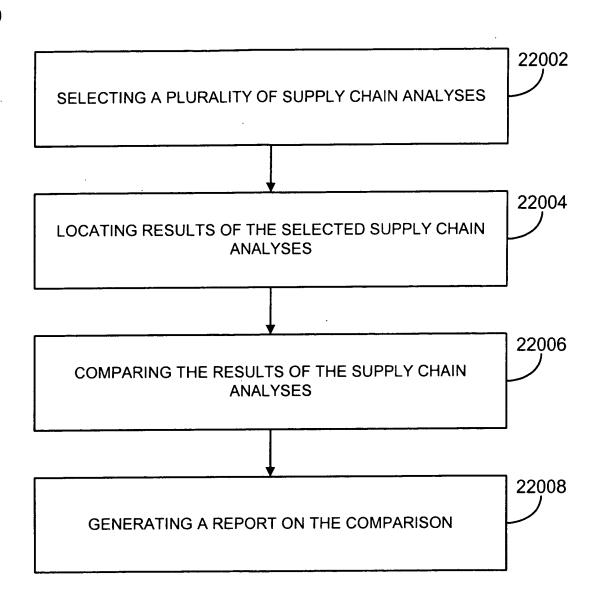


FIG. 220

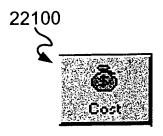


FIG. 221

22200

Cost Matrix Creation

Cost Matrix Creation

Please choose the action you wish to perform.



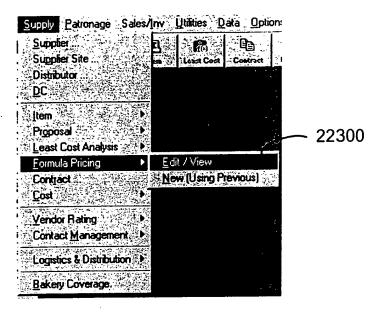


FIG. 223



Formula Pricing - BEEF - 77% - 04/06/98	30
General Enfo Pricing Freight Formulas Block	Cost Adjustments
Pricing D: 12	
Description: Beef Pricing	04/06/01
items (BEEF - 77%)	
Raw Material Pricing Date: 04/06/01	From: 03/23/01 To: 04/03/01
Cost Matrix Begin Date: 03/15/01 E	nd Date: 03/28/01
FOB Adjustment Amount: 0 0000	

FIG. 224



Date	FRSH DOM 50% TRIM	FRSH DOM 65% TROM	FRSH / DOM 73% TRIM		DOM 88%	FRSH DOM: 85% LEAN	DOM 98%	Down so it	FRSH DOM 90% LEAN YW		BAP AUS SO'N LEAN	Lean Fine Tst Beef
3/23/98	0.8800	0.9100	0.9052	0.9300	0 9318	0.9900	0.9900	0.995 0	1 0000	0.9500	0.9500	.0.796
3/24/98	0.8800		< 0.9149	0.9400	0.9224	0.9800	1.0000	3.0500	1.1000	0.9400	0.9600	0.840
3/25/98	0.8800		0.8857	0 9100	0.9224	0.9800	1 1000	²⁸ 1.1500	1 2000	0.9500		÷; 0 920
3/26/38	0 8650	0 9155	0.8945	0.9190	0.9275	0.9855	1 2000	1.1.2500	1 3000	0 9600	0 9500	1.000
3/27/98	0 3900	0 9200	0.9344	0.9600	0 9275	0.9855	1 0000	1.0500	1 1000		0 9800	
3/30/98	0.8800	0.9300	0.9441	0.9700	. 70.9318	0.9900	0.9995	0.9998	1.0000			0.799
3/31/98	0.8860	0.9160	№ 0.9539	0.9800	0.9412	1.0000	1.1000	1.1250				0.900
4/01/98	0.8700	0.9200	0.9393	0.9650	0.9224	0.3800	1.2000	1.2300				0.984
4/02/98	0.8500	0.9400	0.9490	0.9750	30.9318							0.820
4/03/98	0.8515	0.9700	× 0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0 9580		0.860
12/15/20	0.8753	0.9247	0.9275	₹ 0.9529	0.9300	0 9881	1.0690	1.0950	1.1210	0 9572	0.9659	0.876
		The second second of the	10 11 11	Section of the Section Section	Section 2 Comments	· 一、 · · · · · · · · · · · · · · · · · ·	the market of	and the second second	A 18 19 19 19 19		Contract of	12

FIG. 225

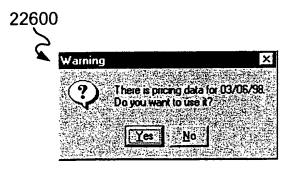


FIG. 226

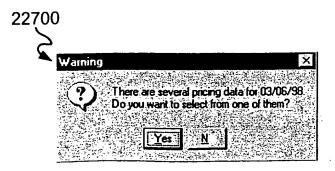


FIG. 227



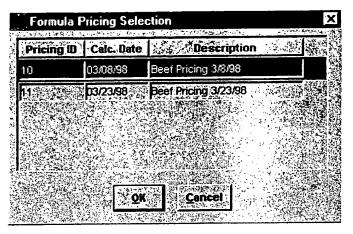


FIG. 228

Formula Pricing - BEEF - 77% - 04/06/	98 🖺 🗈
eneral info Pricing Freight Formulas	Block Cost Adjustments
Supplier F08	Address Address
AMERICAN FOOD SERVICE	King of Prussia, PA 19406
DIVERSITY FOOD PROCESSING-VIRGINIA	Petersburg VA 23805 Manchester, NH 03108
Material Type	Freight Amt
Fresh Domestic 50% Trim	° 0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	(0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229



اللورانية	FOSOTR	W FOSTR	FD73TC	FOSELC	FDBSLN ::	H. FOSOLC	INVIA S	SOLFTB and Total
ormula	Pct. Cost	Pet Cost	Pct. Cost	Pct. Cost	Pct. "Cost	Pet, Cost	Pet. Cost	Pet Cost
VS-1 -⊀	0.3120 0.2871	2000 E.100		1 (Carlo	一定本 位的公司	.0.1680 -0.2134		0.1000 0.0911 0.9846
N-125	0.1400 7 0.1295	0.2000 0.1949	0.1400 0.1368	不為政制 克勒斯	59-896 14KB 6		0.3200 0.3139	0.994
S'1.∵∵.	0.3270 0.3042	法等公司的	39. 4. 19. 10. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	4 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1		0.3600 0.3548	
8C-1	0.2414 0.2200	经验证	13. Carlot	0.2179 0.2026	0.2179 0.2153	0.2179 0.2386		0.1050 0.0956 7 0.972 1
ER-1	0.3250 . 0.2926	是經濟人學學	的数 的野猪的	a 2. 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2" March 17, 573			0.1350 0.1236 8.9684
EX-1-1/	0.3090 - 0.2766	经主要的	PROVED COURT	1.00 m	Clariff March 19 6			0.1000 0.0896 0.9916
414	0.3250 : 0.2958	建筑	"全学生"的"操作"	THE PARTY OF THE P	《大學》(李秋)			0.1350 0.1230 \ 8.9765
VIS-1	0.3325 0.2977	生活的 沙共和	(A)	。江中第1989年19	·并《理》(新學家)	0.4675 0.5165	0.1000 0.0986	0.1000 / 0.0890 3 1.0914
3 353	CAPACITATION OF		底理的微性	学院的				
CONT.		分為等地的 。			14.00			经验证的证券
12,545	Service Control	37.74 20.49		**************************************			11-11-11-11-11	
45.57		24.84 (2.34)		A 1 (4 T) 1 8 2	A-FREE TRANS	军第 行。1.11	100	

FIG. 230

Formula R	aw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?	
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222		
DIV-1	0.9941	0.98	\$ 1.0123	0.1669	\$1.1792	ママ	
GS-1	0.9866	0.98	\$ 1.0037	0.1287	\$1.1324	, [[] 디	
S&C-1	© 0.9721 ∰	/1.00 🖟	⇒\$0.9721 ≥	0.1457	÷ \$1.1178	The Contract of the second	
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1,1156	<u> </u>	- h: 6 (17, 21)
TEX-1	0.9916	€0.99	\$1.0067	0.1232	\$1.1299	<u> </u>	
WHL1	- 0.9765	0.98	50.9939	0.1275	\$1.1214	₹ [
WIS-1	1 0018	0.98	\$1.0202	0.1334	\$1.1536		
				生物设施	的學家發		
		美国人	计算程序				Zanari, Kr
			产的身份		为各分别或是		
经公益等						1 - C = 1 - C = 2	
		100		4250			通程表示

FIG. 231



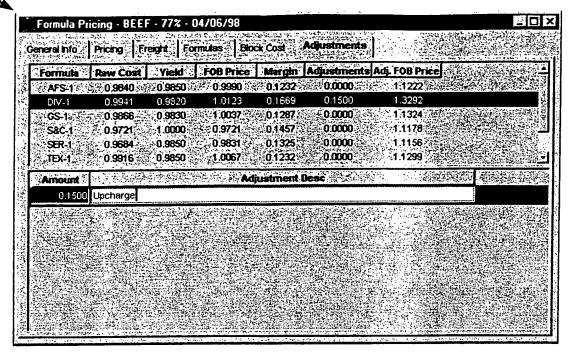


FIG. 232



FIG. 233

FIG. 234



: Formula Maintenance			≥ (C	⊒ ×		
Formula ID	Descri	ption :	Short Name			
5 AMERICAN FOOD SERVICE	5 AMERICAN FOOD SERVICE American Food Si					
7 DIVERSITY FOOD PROCESSING - VIRG		DIV-1				
8 GOOD SERVINGS PRODUCTS - NH	rmula 1	GS-1	1			
Number of Rows: 14						
Material Type	25.50(5)26725465	Begin Date	Percentage			
Fresh Domestic 50% Trim		10/03/1997	31.2000%			
Fresh Domestic 73% Trim	10/01/1996	20.0000%				
Fresh Domestic 85% Lean		10/01/1997	5.0000%	100 N		
Fresh Domestic 90% Lean		10/01/1997	18.8000%			
Number of Rows 6			100.0000%	. ₹		
		FREE LANGE		Y 186		

FIG. 235

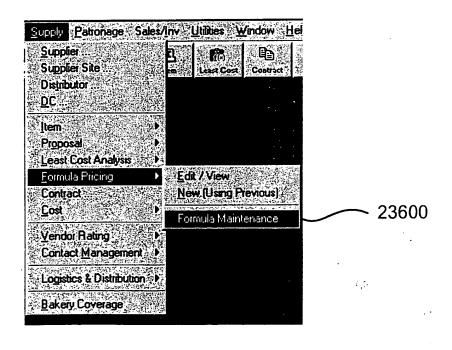


FIG. 236